



JET Charge

- We specialise in assisting businesses transition to a low emissions transport future.
- We are the recommended charging partner for 11 vehicle brands, nationwide.
- We create and distribute hardware, install that hardware, and help manage your assets.
- >3000 stations deployed by end of 2019.
- Our sister company, Chargefox, are building a network of 350kW charging stations around the country, enabling the backbone for EV mobility in Australia. Chargefox is also the largest charging network in the country.

- 1. The basics EV, plugs etc
- 2. Why EVs are inevitable
- 3. A few shifts to our thinking
- 4. Challenging assumptions



Plug StandardsAC



Type 1

- Alternate names: J1772
- Single Phase



Type 2

- Alternate names: IEC 62196, Mennekes
- 3 Phase
- Australian Standard

Every manufacturer in Australia is moving to Type 2 for AC charging and CHAdeMO or CCS2 for DC Charging.

DC



CHAdeMO



CCS₁

 Combined Charging System Type 1



CCS2

Combined Charging System Type 2



Levels of Charging













| Overnight | Hours | <1 Hour | Minutes |
|-----------|-------|---------|---------|
| | | | |

2.4kW 3.6kW

22kW

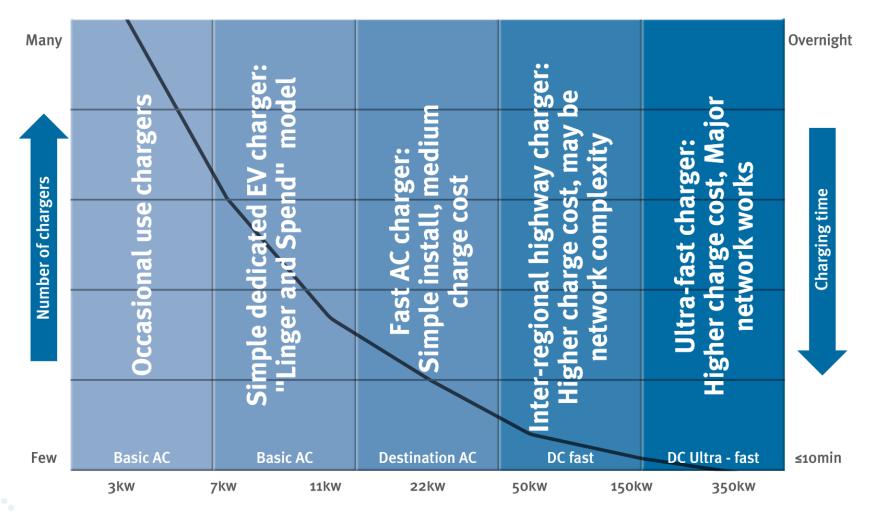
350kW

Portable Charger

AC Charging DC Charging



Figure 2. The EV Ecosystem Charging Curve



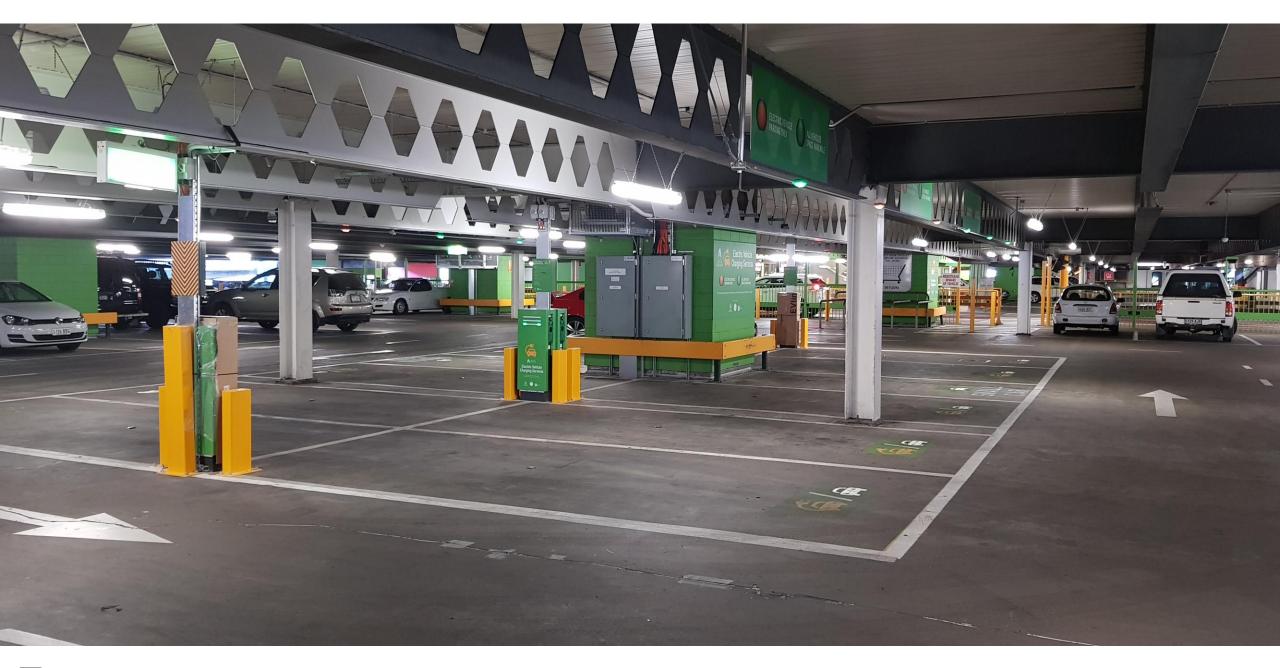
Charging station type (Power rate)

Source: EV Charging
Infrastructure Practice Note
(Economic Development
Queensland)

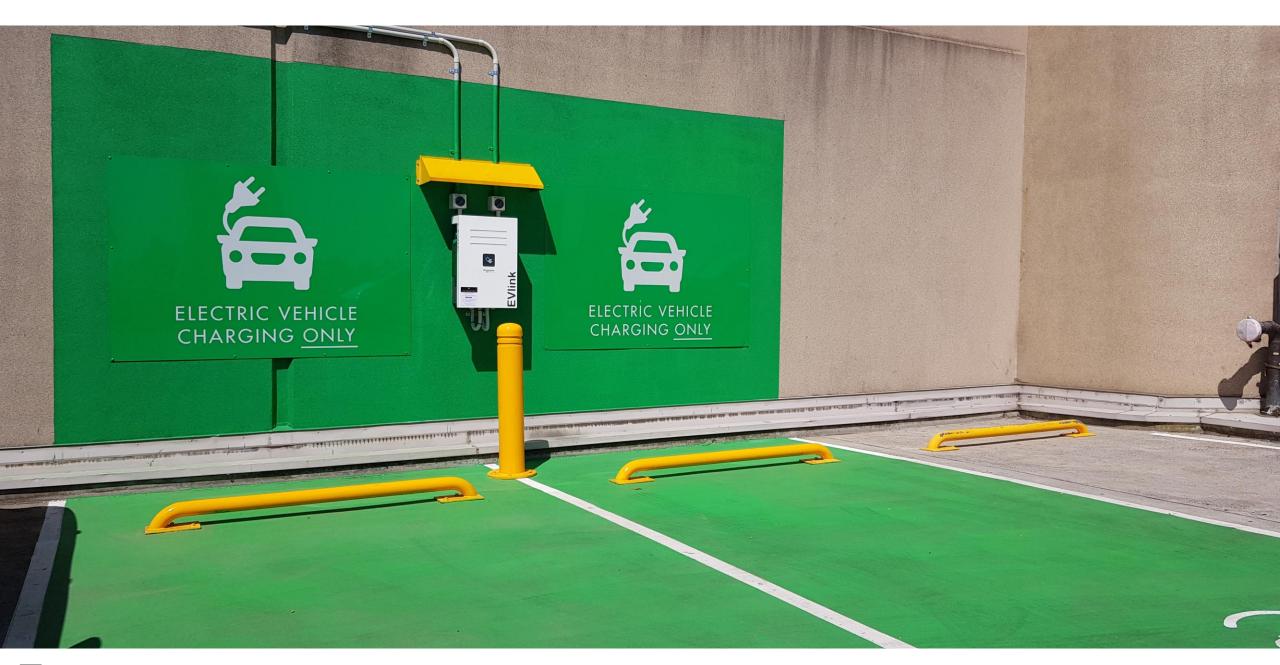








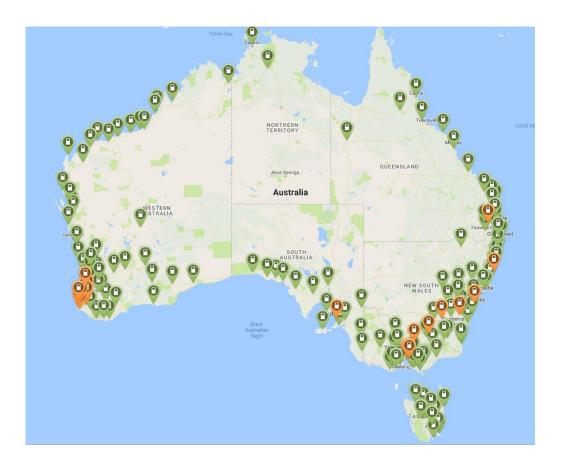














2016 2019





Ultra-rapid network

22 sites. 54 stations.

Each site has:

- 350kW charging
- 2+ chargers
- CHAdeMO
- CCS2

5 sites operating already.

Aiming for completion end 2019





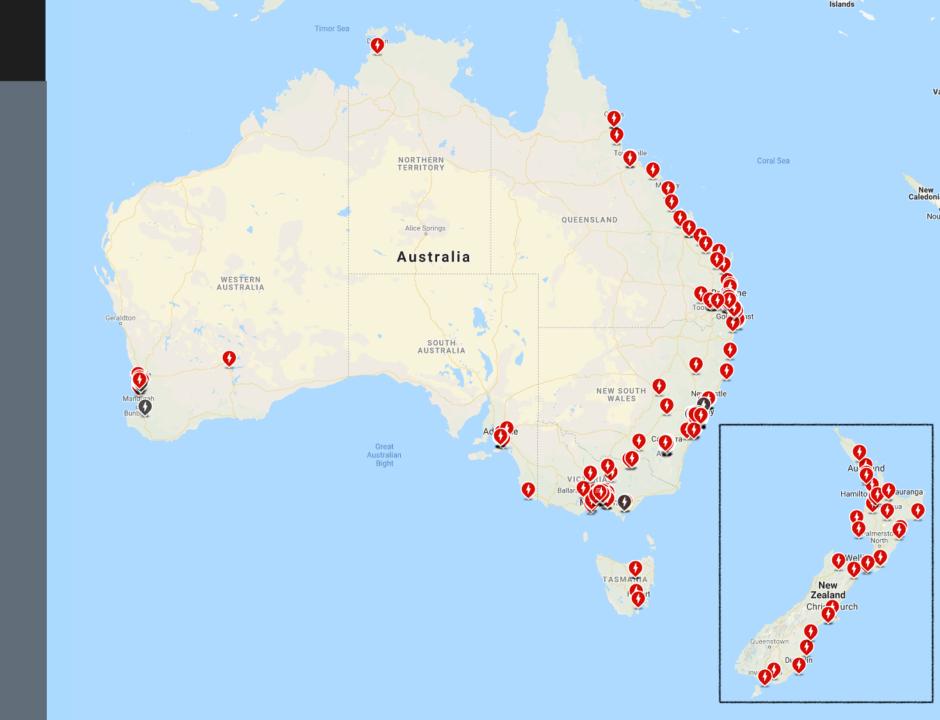
Managed network

200+ public stations. 400+ private stations. ~1,000 plugs

Largest connected network in Australia.

- ~200 businesses
- ~2500 drivers

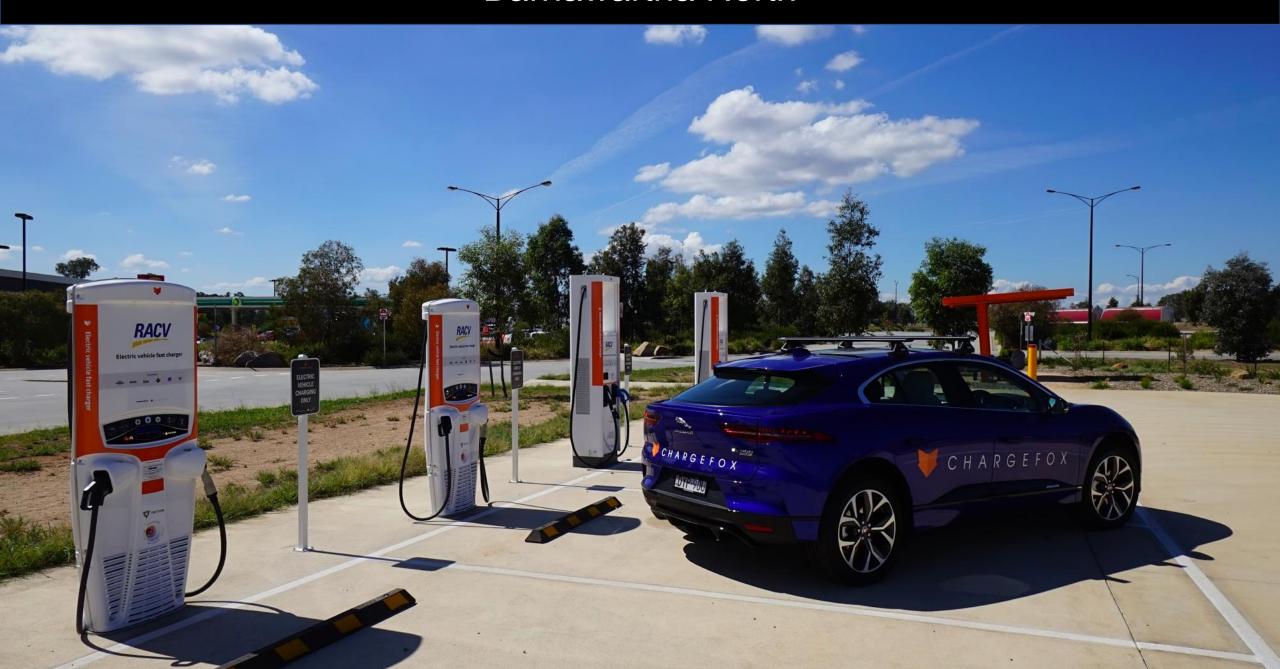
40,000+ sessions 350+ MWh energy



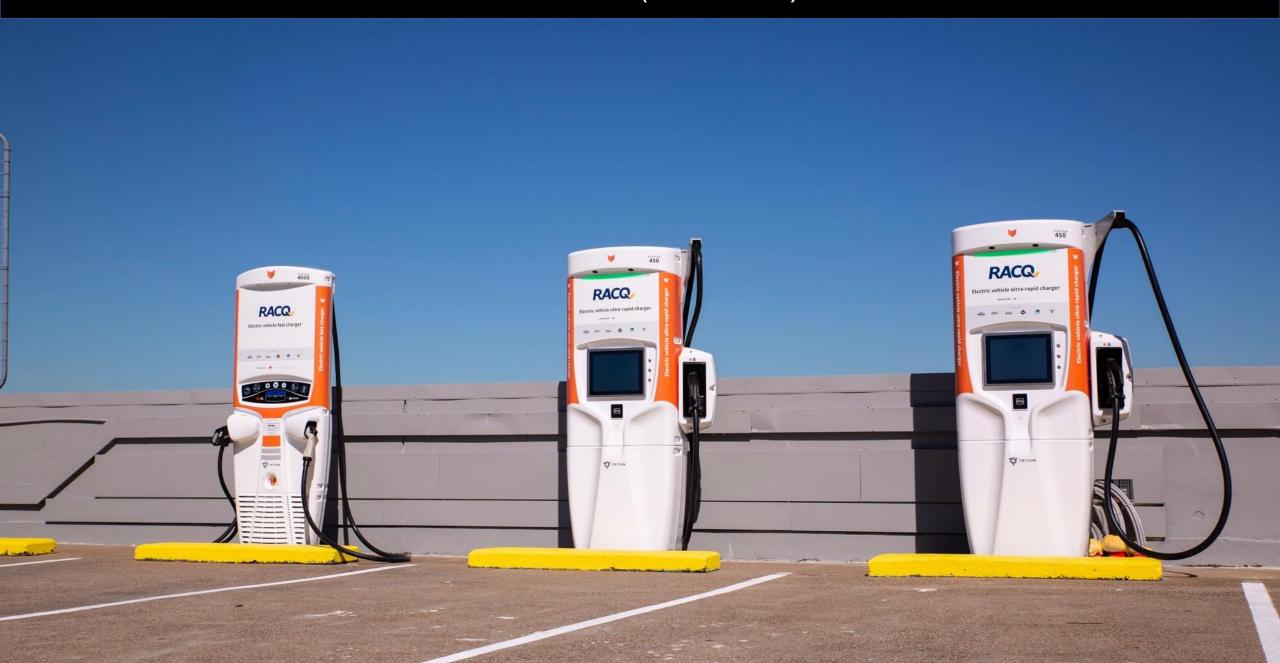
Euroa



Barnawartha North



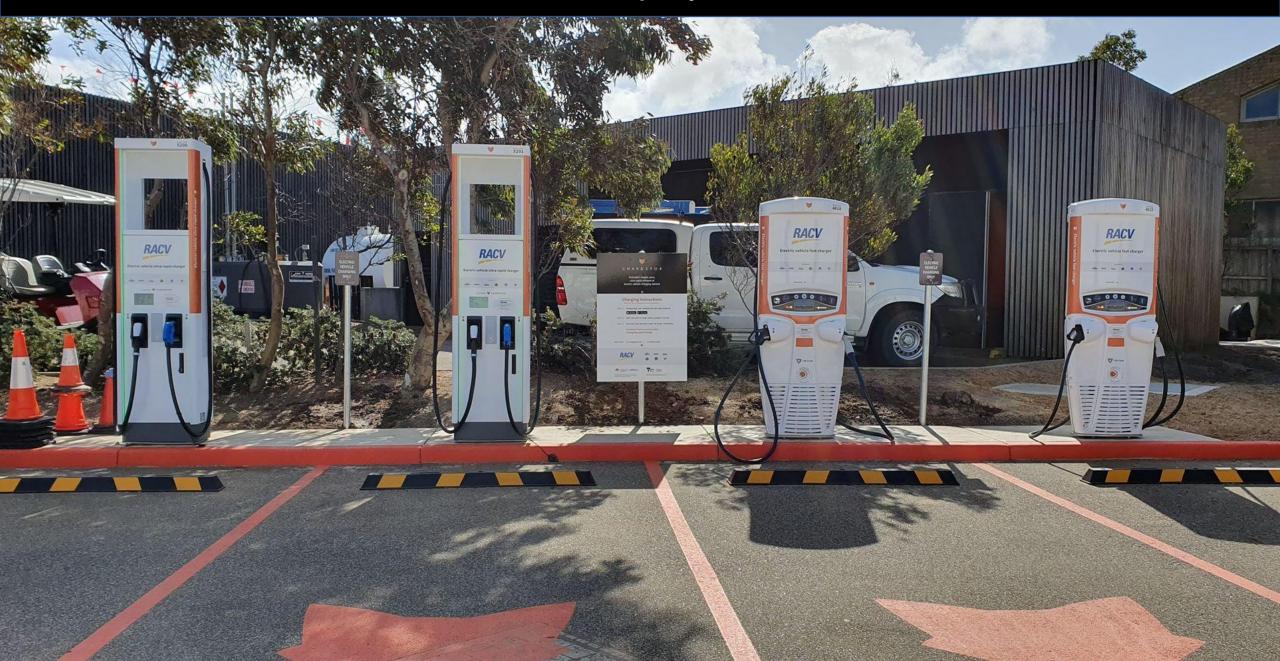
Brisbane (Toombul)



Melbourne (Airport West)

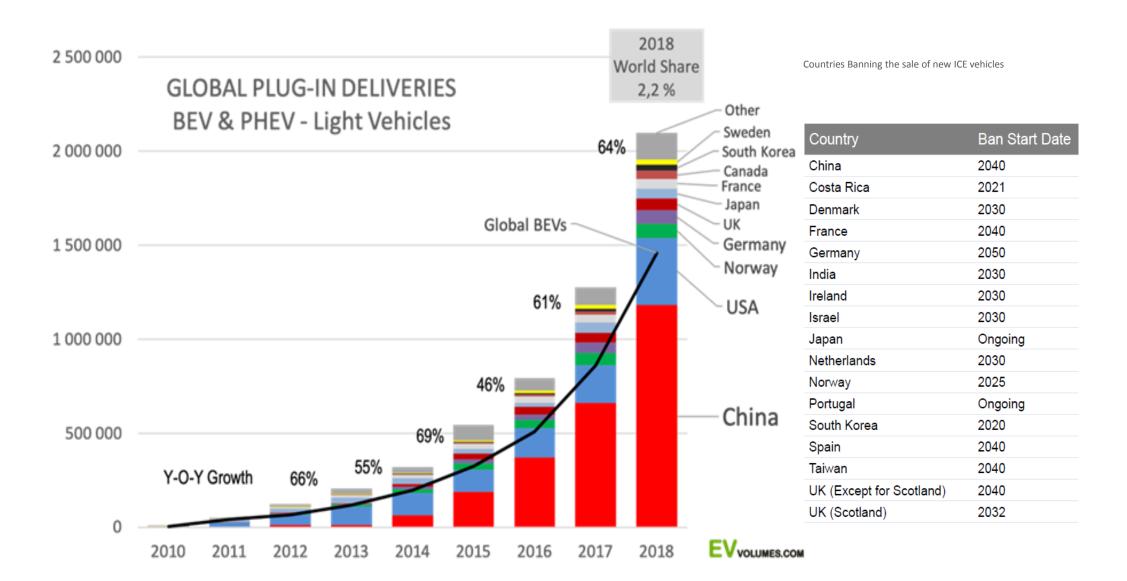


Torquay



The time is now







Electric Vehicle Timeline BMIResearch A FitchGroup Company PSA JAGUAR GROUPE **Aston Martin** JLR will electrify PSA to launch plans 25% of sales TESLA Volvo targets first electrified all models RENAULT NISSAN to be electric Tesla to 1mn total sales of models on Renault-Nissan begin Model electrified cars Efficient Modular plans joint 3 volume Platform (EMP) platform for EVs production DAIMLER Daimler plans **Aston Martin** TESLA TESLA Tesla targets Tesla targets SUBARU 15-25% of plans all models annual sales annual sales Subaru to launch production to to be hybrid by of 500,000 first full EV of 1mn units be electric 'mid-2020s' 2017 2018 2019 2020 | 2021 | 2022 2023 2024 2025 2026 2027 2028 2029 2030 DAIMLER Ford Daimler targets annual Ford to have 13 sales of new electrified BMW plans 15-25% of GM 100,000 units models sales to be electrified VOLVO **GM** plans PSA Ford to produce Volvo will no PORSCHE HONDA The Power of Dreams 500,000 Ford to have 40% longer sell PSA to have Porsche

plans 50%

of cars to

be electric

VW plans to have 30 new

25% of sales (2-3mn units)

EVs accounting for up to

Honda plans two-

thirds of sales to

be electrified

all 7 PHEV and

4 BEV models

built on EMP



electrified

vehicles by

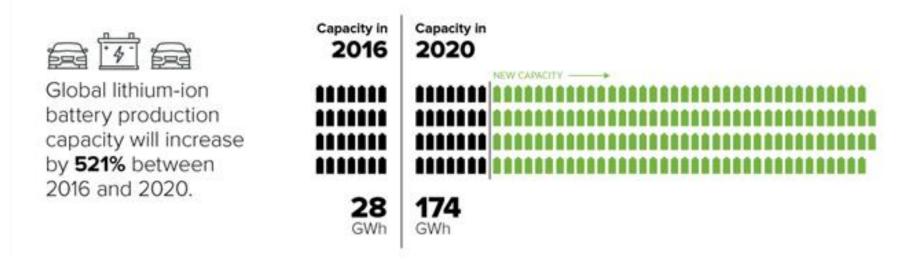
year-end

cars solely

powered by ICEs of global models

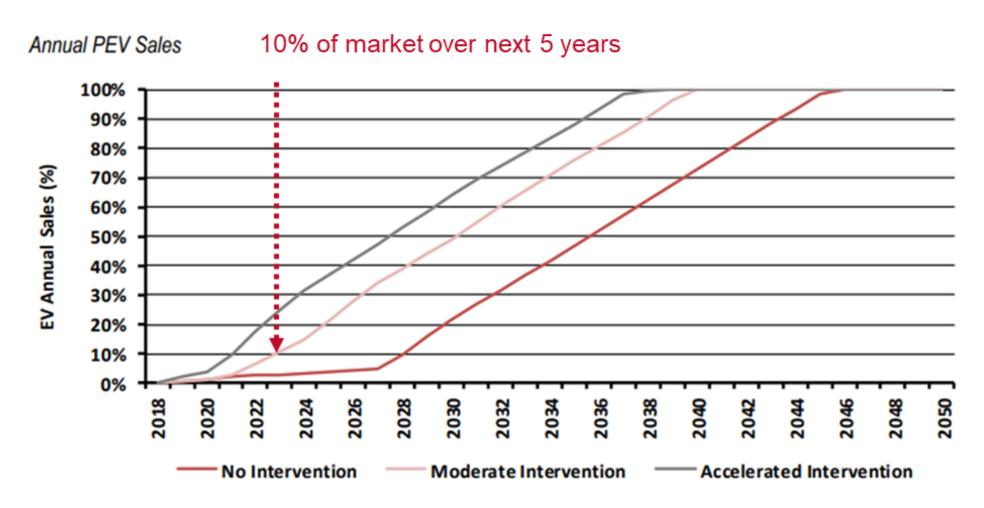
electrified (hybrid,

PHEV, BEV)



Source: Visual Capitalist



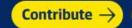


Source: Australian Electric Vehicle Market Study Energeia, ARENA, CEFC May 2018



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Tesla

Tesla Model 3 was UK's third bestselling car in August

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Australia edition v

Guardian

Sales of electric vehicles overall have doubled in the past year

Jasper Jolly

Fri 6 Sep 2019 00.18 AEST













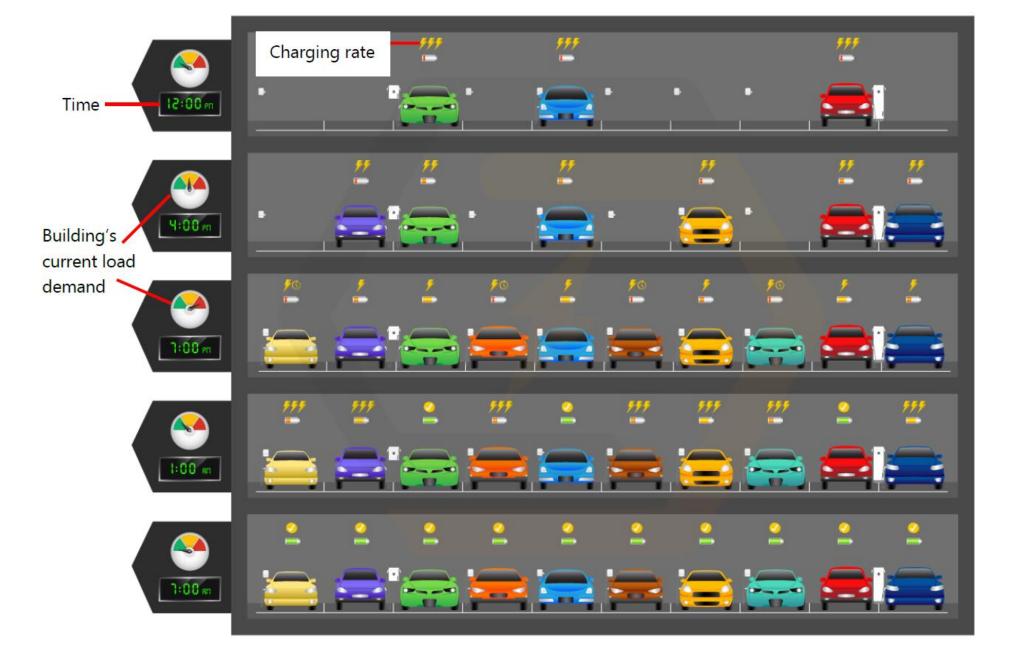
▲ Tesla, the carmaker founded in the US by Elon Musk, has been a pioneer in electric vehicle production. Photograph: Velar Grant/Zuma Wire/Rex/Shutterstock

Charging for your fleet



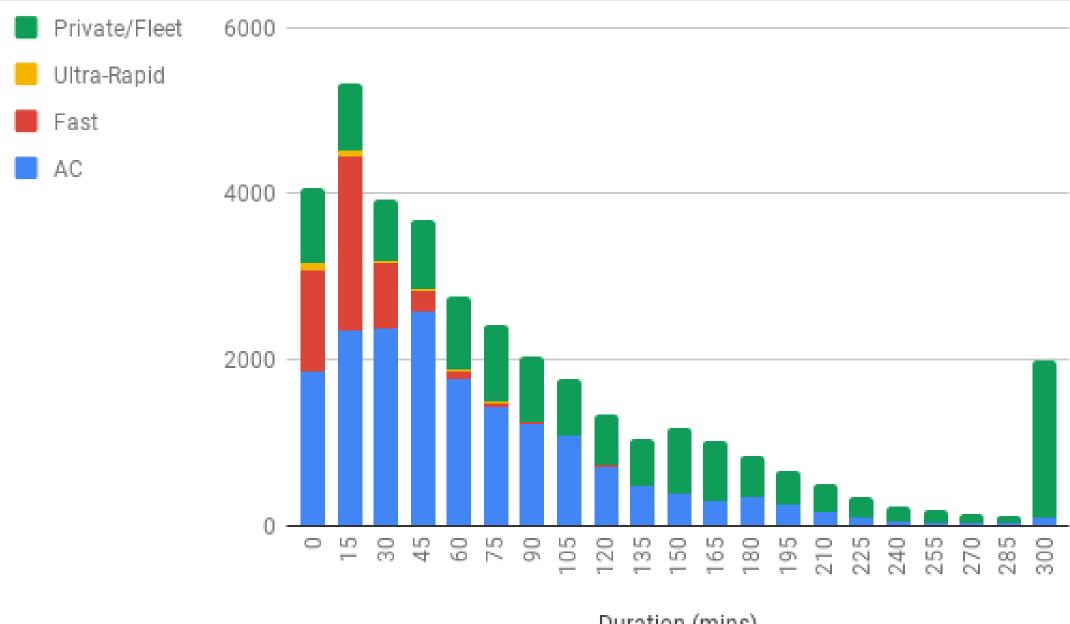
- 1. Make sure you have 1:1 Charger to Station
- 2. Make sure the charging station is internet connected for billing
- 3. Might require shared DC charging for quick top ups
- 4. All buildings are suitable with an Energy Management System





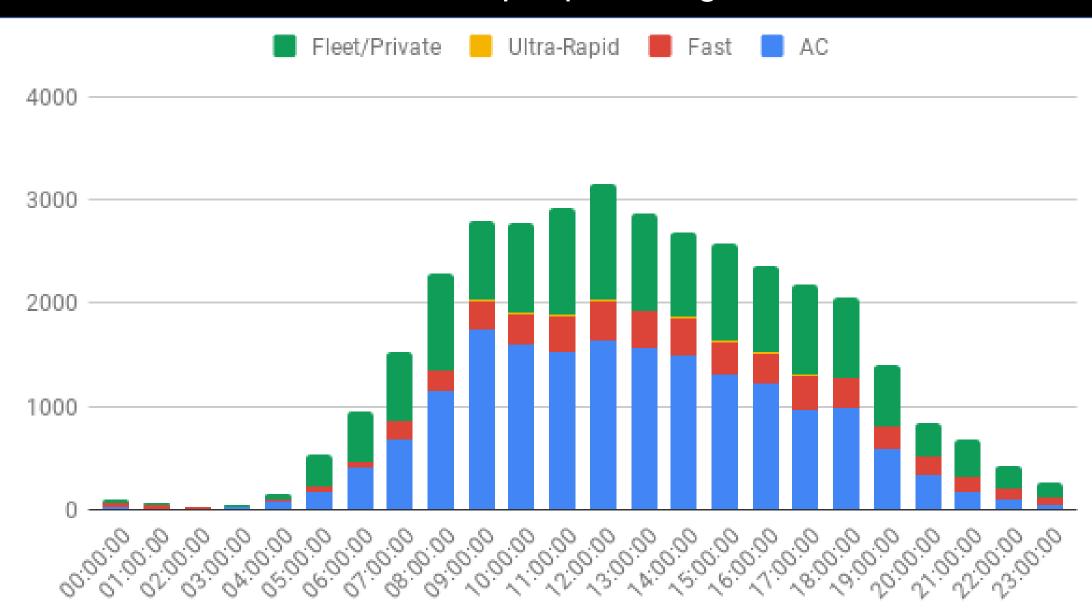


How long do people charge?





When do people charge?





How much power per session?

