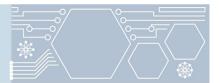


DELEGATE INFORMATION

Venue	Moonee Valley Racing Club	(03) 9373 2222
	Feehan Ave, Moonee Ponds VIC 3039	
Parking	Complimentary car parking is provided in the centre car park. The car park can be accessed via two entrances.	
	North Access: Gate 7, Wilson Street, Moonee Ponds.	
	South Access: Gate 6, Dean Street, Moonee Ponds.	
	Important note : There is no event & function parking available on Feehan Ave, Moonee Ponds.	
Organiser	For any conference related enquiries, please contact:	
	Management Solutions (Qld) Pty Ltd	0474 747 773
	Tony Charters AM – Conference Convenor	0418 122 025
	Daina Daviaa — Director Stratagia Dartagrahina	0421 718 881
	Raine Davies – Director Strategic Partnerships	
Dress	Dress throughout the conference is smart casual including	functions
Dress Lanyards		onference. For
	Dress throughout the conference is smart casual including Lanyard name tags will be issued when registering at the conference lanyard must be worn at	onference. For
Lanyards	Dress throughout the conference is smart casual including Lanyard name tags will be issued when registering at the consecurity purposes, the conference lanyard must be worn at conference and functions	onference. For all times during the
Lanyards Smoking Special	Dress throughout the conference is smart casual including Lanyard name tags will be issued when registering at the conference lanyard must be worn at conference and functions This is a non-smoking event For pre-arranged special dietary requirements, please mak	onference. For all times during the
Lanyards Smoking Special requirements	Dress throughout the conference is smart casual including Lanyard name tags will be issued when registering at the consecurity purposes, the conference lanyard must be worn at conference and functions This is a non-smoking event For pre-arranged special dietary requirements, please mak the wait staff at each function Police, Fire, Ambulance Yellow Cabs	onference. For all times during the e yourself known to
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Lanyards Smoking Special requirements Emergency Taxi	Dress throughout the conference is smart casual including Lanyard name tags will be issued when registering at the consecurity purposes, the conference lanyard must be worn at conference and functions This is a non-smoking event For pre-arranged special dietary requirements, please mak the wait staff at each function Police, Fire, Ambulance Yellow Cabs Black and White	onference. For all times during the e yourself known to 000 131 924 131 008



CONVENOR'S WELCOME

Welcome to the 2023 National Public Sector Fleet Managers Conference!

The NPSFMC is an initiative of FMBIG comprising ACT Fleet, NSW Procurement, NT Fleet, NZ Procurement, QFleet, SAFA, TAS Fleet, VicFleet, State Fleet WA and WoAG Fleet and hosted this year by VicFleet. The NPSFMC allows manufacturers, suppliers and industry experts from around the nation and the world to engage with Federal, State and Local Government Fleet Managers.

This year the conference focuses on the theme Fleets in Transition to Net Zero - sharing the journey

Australia, and indeed all nations are dealing with dramatic transitions, disruptions and challenges brought about through the convergence of issues related to climate change, energy, supply chains, international conflicts, economic conditions and changing consumer demands.

Speakers, all leaders in their field, will provide delegates with a virtual 'state of the industry' report with national and international perspective of current issues, trends and technology breakthroughs. In recognition of the nature of fleet management in the 2020's, we have 8 international speakers providing keynote addresses, enabling delegates to obtain a truly global perspective.

As we head towards Net Zero, there will be extraordinary challenges and opportunities that will be driven by policy changes, new technologies and changing consumer trends. The conference speakers and delegates themselves are respected thought leaders who will explore challenges, discuss opportunities and pose solutions.

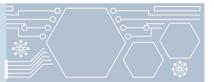
The 2023 Conference is going to focus on the lived experience of manufacturers, specialist suppliers and fleet managers as they transition to greener fleets and Net Zero. It will also examine practical steps that have to be taken across issues such as training, fire safety, battery technology and charging networks, transitioning mechanical services and driver training. The half-day specialised workshops on Day 2 will provide opportunities to really drill down into key topics identified in feedback from the 2022 Conference.



Tony Charters AM

Convenor

National Public Sector Fleet Managers' Conference

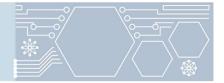


CONFERENCE MC

JOHN BOLAND



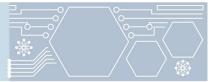
Business Consulting John Boland is a Mechanical Engineer with extensive experience in fleet and maintenance management, business improvement, project management, risk identification and strategy development. His background includes industrial safety engineering and compliance, marine engineering with the Royal Australian Navy, plus fleet asset design and procurement. Since 2005, John has provided consulting services to several State and Local Government entities as well as a diverse range of business activities including rail, electricity, water, transport, health, and commercial distributors. He maintains membership of the Institution of Engineers, Australian Institute of Company Directors, Institute of Managers and Leaders, and NAFA Fleet Administrators USA.



CONFERENCE VENUE MAP - LEVEL 1



Events	Location
Expo Hall	Celebrity Room
Main Conference Sessions (Plenary)	
Morning Tea, Afternoon Tea	
Happy Hour (Day 1)	
Workshop 1 – National Police Fleet Group – Adapting to Challenges and Trends in the Transition to Net Zero	
Pre-Conference Networking Function (Monday 27 November)	Market Place
Expo Hall	
Lunch	
Fleet Managers' Conference Dinner	Valley View Room
Workshop 2 – Case Studies in Large-scale Fleets	Mounting Yard Bar
Transitioning to Net Zero	
Workshop 3 – Green Fleets for Local Government in Urban and Regional Locations	



Hosted by Cox Automotive

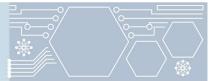
PRE-CONFERENCE - MONDAY PROGRAM



Monday 27 November

18:00 -	Deviatuation Deals Onen
19:00	Registration Desk Open

18:00 -	Pre-Conference Networking Function
20:00 -	Market Place
20.00	(Optional event at additional cost - \$48 per person



MAJOR PARTNER PRE-CONFERENCE NETWORKING EVENT



Cox Automotive are a world leading B2B service provider in the automotive industry. With our expansive set of solutions, we set out to empower your organisation with our comprehensive range of physical and digital solutions such as inspections, vehicle services, transport, storage, vehicle disposal and acquisition, valuation services and our unmatched breadth of data and insights spanning the entire automotive ecosystem.

As part of Cox Automotive, Manheim are fleet remarketing specialists and our local services are strengthened by our global capabilities. We are uniquely positioned to assist you with your needs around the electrification of your fleets by leveraging our growing real world experience remarketing EVs in other markets and sharing our extensive research and insights into all things EV.

Contact: Anthony Poci Head of Fleet, Government, Corporate & Rental (03) 9922 6570 <u>anthony.poci@coxautoinc.com</u> www.coxautoinc.com.au/



MAJOR PARTNER NATIONAL & INTERNATIONAL SPEAKERS PROGRAM

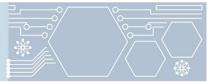
ΤΟΥΟΤΑ

As Australia's number one fleet brand, Toyota for Business has over 30 years of experience serving all segments of the Australian fleet market. Our extensive industry knowledge and range of vehicles allow us to tailor your operations and add commercial value to your organisation.

We offer flexible mobility solutions for businesses of every size through our range of products and services. As we move towards a cleaner and brighter future work towards plans to reduce the carbon footprint of our vehicles and operations, we are committed to providing happiness for all through advancing mobility technology.

At Toyota for Business, we strive to develop solid relationships with all levels of government customers and work as a professional and trusted partner who understands your business. We strongly believe that partnership is key to making Better Business Sense.

Contact: Mary Currenti National Fleet B2B Co-Ordinator (03) 9647 4790 mary.currenti@toyota.com.au



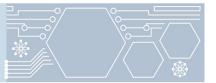
MAJOR PARTNER CONFERENCE PROGRAM & COFFEE CART



SG Fleet's acquisition of LeasePlan Australia has created the country's leading provider of vehicle leasing and fleet management services for all kinds of businesses. Operating or finance leases, novated leases and salary packaging support, cars, trucks and other commercial vehicles of all shapes and sizes. SG Fleet will keep your business mobile and save you time and money. We help our customers manage their total cost of ownership and focus on employee safety and satisfaction. We will also help you lower your emissions and transition to an electric future. With proven industry expertise, constantly evolving innovation, and extensive national networks, we will provide you and your people with sustainable, hassle-free car mobility, letting you spend more time on what you do best.

Contact: 1300 138 235

newbusiness@sgfleet.com www.sgfleet.com and www.estart.com.au



MAJOR PARTNER CONFERENCE HOST DAY 1

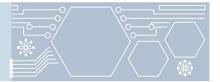
Polestar

Polestar is a Swedish electric performance car brand determined to improve society by using design and technology to accelerate the shift to sustainable mobility. Headquartered in Gothenburg, Sweden, its cars are available online in 27 markets globally across North America, Europe and Asia Pacific.

The Polestar 0 project is the company's ambitious goal of creating a truly climate-neutral production car by 2030. The research initiative also aims to create a sense of urgency to act on the climate crisis, by challenging employees, suppliers and the wider automotive industry, to drive towards zero.

Polestar plans to have a line-up of five performance EVs by 2026. Polestar 2, the electric performance fastback, launched in 2019. Polestar 3, the SUV for the electric age, launched in late 2022. Polestar 4, the SUV coupé transformed, is launching in phases through 2023 and into 2024. Polestar 5, an electric four-door GT and Polestar 6, an electric roadster, are coming soon.

Contact: Lance McGlone Fleet Manager 0418 973 590 <u>lance.mcglone@polestar.com</u> <u>https://www.polestar.com/au/</u>



DAY 1 - TUESDAY PROGRAM

Tuesday 28 NovemberHosted by Poles		Hosted by Polestar
08:00	Registration Desk Opens	
Fleets in	n Transition	
08:20	MC Welcome John Boland,	
08:25	VicFleet Welcome Address <u>Hayley Baxter</u> , Executive Director, Government Procureme Government Services	nt, Department of
08:45	Day 1 Major Partner Welcome and Keynote Address Laurissa Mirabelli, Head of PR & Communications, Polesta	r
09:10	The Transition to a Green Fleet <u>Tony Weber</u> , Chief Executive, Federal Chamber of Automor (FCAI)	tive Industries
09:35	The Road Ahead: Navigating Change in Public Sector F Ben Selwyn, Director, Fifth Quadrant	leets
10:00	The Revolution in Fuel <u>Ross De Rango</u> , Head of Energy and Infrastructure, Electric (EVC)	c Vehicle Council
10:25	Q&A	
10:30	Morning Tea Celebrity Room	
Policy,	Standards & Innovation	
11:00	Supporting Fleet Electrification in NSW Anna Martinis, Principal – Electric Fleets Programs, Office Climate Change, NSW Treasury	of Energy and
11:25	Toyota Australia's Energy Activities <u>Philip Iannunzio</u> , Senior Manager, Energy Projects & Carbo Australia	on Policy, Toyota
11:50	Government Fleet and Mobility Planning: onward to 203 Dean Acheson, General Manager, Government & Contract	



DAY 1 - TUESDAY PROGRAM

12:15	Q&A
12:30	Lunch Market Place
Managir	ng the Transition to Net Zero
13:30	EV Fires - What Fleet Managers Need To Know Emma Sutcliffe, Project Director, EV FireSafe
13:55	Waste Management <u>Lawrence James</u> , Chief Engineer & Development Officer, Waste Management NZ Limited
14:20	Engaging and Educating People on the Journey to Zero Emissions Tim Ramages, Senior Trainer & Assessor, The Australian Driving Institute
14:45	Q&A
14:55	Afternoon Tea and Expo Experience Celebrity Room / Market Place
15:45	Transitioning To a Digital World of Fleet <u>Jodi Mutton</u> , Senior Fleet Coordinator, Department of Energy, Environment and Climate Action <u>Melissa Quah</u> , Head of Customer Solutions, LBM Fleet
16:10	Diesel to Electric Trucks <u>Jitesh Singh</u> , Head of Fleet, Waste Management NZ Limited
16:35	The Norwegian EV Experience <u>Helene Busengdal</u> , Project Co-ordinator Analysis and Advisory Services, Norwegian EV Association

17:00 Q&A



DAY 1 - TUESDAY PROGRAM

FMBIG Panel Session - Key Issues Facing Public Sector Fleet Managers Moderated by MC John Boland

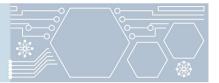
Amol Chavan, Program Director – NSW Govt EV Fleet Strategy, NSW Procurement, NSW Treasury

 17:05 Stephen Koh - State Fleet WA
Nigel Orr, Assistant Director of Whole of Australian Government Fleet, Australian Government Department of Finance
Steve Page, Manager Industry Liaison · State Fleet WA
Rebecca Sturgeon, Senior Manager, VicFleet
Vince White, General Manager, QFleet

17:30 Conference Day 1 Close

17:30 – Happy Hour 18:30 Market Place Hosted by Chery Motor Australia

18:30 -	Fleet Managers' Conference Dinner	Hosted by Hyundai
21:30	Valley View Room	
	(Optional event at additional cost - \$98 per person)	



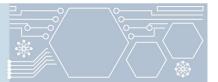
MAJOR PARTNER - HAPPY HOUR PARTNER



Chery is a global auto manufacturer at the forefront of innovation and technology. Founded in 1997, Chery is one of the largest exporters of motor vehicles, exporting to more than 80 countries with over 12 million vehicles sold worldwide. In addition to auto manufacturing, the Chery global group is diversified across seven major industrial sectors including aviation, shipping and components.

At Chery Australia, our goal is to provide an adaptable fleet solution that will make it easy to run your business. Whether it is purchasing vehicles, after-sales, warranty or supplying parts, Chery is your mobility fleet provider that can move at unprecedented speed. We call this in the office, Chery Speed!

Contact: Wade Fan National Fleet Manager 0431 818 380 <u>wade.fan@cherymotor.com.au</u>



MAJOR PARTNER -CONFERENCE NETWORKING DINNER



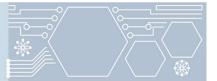
Established in 1967, Hyundai Motor Company is present in over 200 countries with more than 120,000 employees dedicated to tackling real-world mobility challenges around the globe. Based on the brand vision 'Progress for Humanity,' Hyundai Motor is accelerating its transformation into a Smart Mobility Solution Provider.

The company invests in advanced technologies such as robotics and Urban Air Mobility (UAM) to bring about revolutionary mobility solutions, while pursuing open innovation to introduce future mobility services. In pursuit of sustainable future for the world, Hyundai will continue its efforts to introduce zero driving emission vehicles equipped with industry-leading hydrogen fuel cell and EV technologies.

At Hyundai fleet, we tailor automotive solutions for exceptional operating efficiency, business practicality and future sustainability – whether your fleet is one vehicle or one hundred.

Imagine that. Hyundai Motor Company Australia.

Contact: Damian Prescott Fleet Manager 0407 099 162 <u>Damian Prescott@hyundai.com.au</u> <u>www.hyundai.com.au</u>



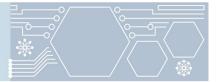
MAJOR PARTNER -CONFERENCE HOST DAY 2



Kia is a global mobility brand with a vision to create sustainable mobility solutions for consumers, communities, and societies around the world. Spearheading the popularization of electrified and battery electric vehicles, Kia announced its 'Plan S' strategy in 2020, along with four key business targets for 2030. These core business aims include accelerating electrification and achieving annual sales of 1.2 million battery electric vehicle (BEV) units by 2030; reaching 4 million annual vehicle sales by 2030, including over 2 million eco-friendly models; expanding the application of connected car feature and autonomous driving technologies to all new vehicles; and become the number one brand in the global purpose-built vehicle (PBV) market by 2030.

Kia - Movement that Inspires

Contact: Chris Forbes General Manager - Fleet 0417 275 794 <u>cforbes@kia.com.au</u> <u>https://www.kia.com/au/</u>



DAY 2 - WEDNESDAY PROGRAM

Wednesday 29 November

Hosted by Kia Australia

08:00 Registration Desk Open

Technology Driving Sustainability

08:20	Day 2 Major Partner Welcome & Keynote Address Chris Forbes, General Manager – Fleet, Kia Australia
08:45	Right Size, Then Electrify <u>Greg Spotts</u> , Director, Seattle Department of Transportation (SDOT) - USA
09:10	Scania's Road Trip Tales for the Transition to Zero Emission Transport Julian Gurney, Director of Sales – Buses and Engines, Scania Hanna Johansson, Director of Business Transformation, Scania
09:35	Training to Support an Emerging Electric Vehicle Fleet <u>Nigel Muller</u> , Executive Manager, Training & TACC, Victorian Automotive Chamber of Commerce (VACC)
10:00	Towards Net Zero Fleet Management: Unlocking the Value in Battery Stewardship

Libby Chaplin, Chief Executive Officer, Battery Stewardship Council

10:25 Q&A

10:30	Morning Tea Celebrity Room
Transiti	oning to Net Zero - sharing the journey
10:50	Learnings from New Zealand <u>Kirsten Corson</u> , Co-Founder / Executive Director, Zilch - NZ
11:15	EVs: towing and offroad Robert Pepper, Automotive Journalist & Consultant
11:40	Remarketing EVs and What You Need to Know Anthony Poci, Head of Fleet, Government, Corporate & Rental, Cox Automotive Australia
12:05	Q&A



DAY 2 - WEDNESDAY PROGRAM

Panel Session - Issues Facing Industry Navigating to Net Zero 2050 Moderated by MC John Boland

Philip Browne, Managing Director, Autorola Australia
Kirsten Corson, Co-Founder / Executive Director, Zilch – NZ
Graham Cree, Corporate Manager - Government, BMW Australia
Wade Fan, Fleet Manager, Chery Motor Australia
Mace Hartley, Executive Director, Australasian Fleet Management Association
Laurissa Mirabelli, Head of PR & Communications, Polestar Australia
Tim Washington, Chief Executive Officer, JET Charge

12:40	Conference Close MC <u>John Boland</u>
12:45 -	Lunch
13:30	Market Place

Specialised Workshops

Three specialised workshops are offered as optional events - \$295 per person.

The workshops enable delegates to do a deep dive into specific areas most relevant to their interests.

The workshops run from 13:30 - 17:00 with afternoon tea from 15:10 - 15:40.



Workshop 1 – National Police Fleet Group – Adapting to Challenges and Trends in the Transition to Net Zero

Celebrity Room

Hosted by BMW Australia

Moderated by <u>Mace Hartley</u>, Executive Director, Australasian Fleet Management Association

13:30	Host Opening Address Graham Cree, Corporate Manager - Government, BMW Australia
13:50	Survey Results
14:10	Innovation & Future Planning
14:25	Interactive Discussion
14:55	Speed of Vehicles to Field Operations
15:10 - 15:40	Afternoon Tea Celebrity Room
15:40	Interactive Discussion
16:05	Manufacturers and Supplier Relationships
16:15	Interactive Discussion
16:35 – 17:00	Closing Summary Discussion & Close by Host Graham Cree, Corporate Manager - Government, BMW Australia



PARTNER -WORKSHOP 1 HOST



BMW Group has had a presence in Australia since 1979 with a national headquarters in Melbourne. This includes offices for our BMW, MINI, BMW Motorrad and BMW Financial Services brands, as well as a globally certified national training centre, fully equipped workshop and parts distribution centre.

BMW Group has 68 years of experience in producing purpose-built Authority Vehicles for government. Since 2017, BMW Australia has supplied over 1,000 purpose-built Authority Vehicles to Police jurisdictions around Australia.

Our product line-up is constantly evolving amid the industry's transition to electrification and we offer among the most electrified models of any manufacturer represented in Australia.

Contact: Graham Cree Corporate Manager - Government graham.cree@bmw.com.au 0419 786 345

www.bmw.com.au



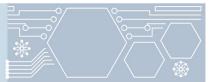
Workshop 2 – Case Studies in Large-Scale Fleets Transitioning to Net Zero

Mounting Yard Bar

Hosted by JET Charge

Moderated by Tony Charters, Conference Convenor

13:30	Host Opening Address <u>Tim Washington</u> , Chief Executive Officer, JET Charge	
13:50	Christopher Munnings, ENGIE Australia & New Zealand Greg Schumann, ENGIE Australia & New Zealand Benjamin Gregory, ENGIE Australia & New Zealand Practical Learnings	
14:10	Melvin Worth, Co-Founder & Director, Fleetonomics Karen Whitehouse, Co-Founder & Director, Fleetonomics	
14:30	<u>Benjamin Greig</u> , Program Director - Future Fuels / Major Projects, JET Charge	
14:50	Q&A and Interactive Discussion	
15:10 - 15:40	Afternoon Tea Celebrity Room	
15:40	Practical Learnings Mobilising an EV Pilot Paul Sor, National Asset Manager, Australian Red Cross	
40.00	Telematics - connected vehicles	
16:00	Lou Boyle, National Manager, Local Government , Teletrac Navman	
16:00		



PARTNER -WORKSHOP 2 HOST



Our story started with installing some of Australia's first EV chargers. What might have been possible powered us then – and new sparks of innovation have kept driving us forward since.

Almost a decade on, we're still leading the charge.

From Australia's largest vehicle OEM rollouts to electric highways, from cutting edge vehicle-to-grid projects to demand management, JET Charge sprints towards a future of renewably-powered freedom that isn't limited by the infrastructure of today.

Contact: Claire Painter Head of Business Development <u>claire@jetcharge.com.au</u> 0499 167 724 https://jetcharge.com.au/



Workshop 3 – Green Fleets for Local Government in Urban and Regional Locations

Mounting Yard Bar

Hosted by Smartrak

Moderated by MC John Boland

13:30	Host Opening Address Dr Sharlene Smith, Innovation Manager, Smartrak
13:50	Charging Electric Fleet of Local Governments Dr Ali Moradi Amani, EV living lab, STEM college, RMIT University Professor Mahdi Jalili, EV Living Lab, STEM College, RMIT University
14:10	Paul Sor, National Asset Manager, Australian Red Cross
14:30	Satinder Sahota, Director Fleet Services, Transport Canberra and City Services
14:50	Q&A and Interactive Discussion
15:10 - 15:40	Afternoon Tea Celebrity Room
15:40	Celebrity Room Green Fleets for Local Government in Urban and Regional Locations
15:40 15:40	Celebrity Room Green Fleets for Local Government in Urban and Regional Locations Rick Balsamo, Manager Fleet & Logistics, Toowoomba Regional Council Electric Vehicles in a Regional Area Kate Kennedy, Unit Manager - Mechanical and Fleet Services, Shoalhaven



PARTNER -WORKSHOP 3 HOST

smartrak

Smartrak offers fleet management software that supports EV enablement and shared fleet management. With a focus in Australasia, Government departments at all levels use Smartrak to drive their transition towards a more sustainable future.

We recognise that EVs and other Zero Emissions Vehicles are the future of fleets. But like any new technology, there are unique challenges that need to be solved in order to supercharge EV adoption.

Our market-leading EV fleet management solution offers a comprehensive framework for streamlining the day-to-day management of EVs, giving end-users confidence in their use, whilst minimising the associated administration burden. Smartrak also supports the tracking and reporting of fleet emissions to keep your organisation on track for the journey.

Contact: Tim O'Sullivan Australian Sales Manager tim.osullivan@smartrak.com 0499 799 331 https://smartrak.com/



KEYNOTE SPEAKER

DEAN ACHESON

General Manager, Government & Contracts, SG Fleet Australia



Government Fleet and Mobility Planning: onward to 2030

Governments will lead the way in the transition to a lower carbonised future, but we know there are many challenges and changes we need to address for success.

We will look at the shape and size of these challenges and changes, and the breadth of organisation-wide planning that needs to be considered at every stage, with a focus on the particular concerns of government in Australia.

Biography

As General Manager, Government and Contracts, at SG Fleet, Dean leads teams that deliver specialised fleet management and leasing services for state and federal government bodies across the country.

Dean is passionate about driving the uptake of low and zero emission vehicles and supporting government targets for transition to EVs.

In a rapidly changing auto and fleet industry, Dean is excited about the future of transport and the new mobility landscape, working in cooperation with all levels of government, as well as leading corporates.



WORKSHOP KEYNOTE

DR ALI MORADI AMANI

EV living lab, STEM college, RMIT University



Charging Electric Fleet of Local Governments

Embracing sustainability and efficiency, 'Fleet Electrification for Local Government' explores the transformative journey toward electric vehicle adoption in municipal fleets. This presentation navigates the unique challenges and opportunities faced by local governments in transitioning from traditional to electric fleets. From financial considerations and infrastructure development to the integration of charging solutions, the discussion delves into the strategic planning essential for successful electrification.

Case studies showcase real-world implementations, emphasising the environmental impact, economic benefits, and improved community engagement. With a focus on tailored solutions for both urban and regional contexts, the presentation aims to equip local government officials with insights to make informed decisions, fostering a greener, more sustainable future for public fleets.

Biography

Ali Moradi Amani received a PhD degree in control engineering from RMIT University, Australia in 2020. He is now a research fellow at the School of Engineering at RMIT University and the technical manager of the RMIT Electric Vehicle Living Laboratory. His research interests include control systems, complex networks, and the integration of electric vehicles into the grid.



WORKSHOP KEYNOTE

RICK BALSAMO

Manager Fleet & Logistics, Toowoomba Regional Council



Green Fleets for Local Government in Urban and Regional Locations

Biography

Rick is a skilled professional with extensive experience at senior leadership levels in production, asset maintenance, service delivery and projects. He sees himself as a collaborative leader with positive outcomes when managing people, finances, and schedules.

Rick began his career as an Electrical Fitter and Mechanic qualifications, back when the Goodies were still on the TV. Rick has devoted his career to the continual improvement of asset management and maintenance, in both fixed infrastructure and fleet.

Rick is passionate about and committed to the health and safety of all persons and workplaces, with a reputation for a high level of integrity and accountability. He enjoys working with clients and internal customers to achieve quality outcomes, understanding their problems, identifying opportunities for improvement, and developing innovative solutions to ensure successful outcomes.

Outside of work Rick is family orientated and enjoys fishing, short break holidays and time with two granddaughters.



HOST SPEAKER

HAYLEY BAXTER

Executive Director, Government Procurement, Department of Government Services



Biography

Hayley Baxter is the Executive Director, Government Procurement at the Victorian Department of Government Services.

Hayley's Division is responsible for providing whole of government procurement solutions to achieve best value for money for the Victorian Government. This includes:

- Management of the Standard Motor Vehicle Policy, VicFleet operations including the roll-out of the first 400 Zero Emissions vehicles into the government fleet
- Procurement policy leadership, whole-of-government intellectual property policy, and support for the Victorian Government Purchasing Board
- Social procurement policy, advice and assurance for high value projects
- Corporate procurement.

Prior to joining the department Hayley has held roles in consulting having worked with private and public sector clients in Australia and the United States.



WORKSHOP KEYNOTE

LOU BOYLE

National Manager, Local Government, Teletrac Navman



Biography

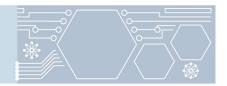
Lou Boyle is the National Manager Local Government at Teletrac Navman. He joined Teletrac Navman in April 2019. He has driven the company's focus on government and the public sector.

Prior to this, Lou was the Innovation Executive at the LGAQ for 10-years and worked with councils across the state to improve telecommunication infrastructure, technology awareness, adoption and productivity.

He has held executive positions with Telstra, including being appointed as the CEO Representative for Queensland, State Corporate Affairs Manager, and Director of Business Development.

Lou was a member of the Queensland Government's Smart Infrastructure Task Force and a Board Member of the Australia Digital Currency Association. He was presented at International Smart City World Congress (Barcelona) and has been an Austrade delegate sharing Australian insights with European local Governments.

He has degrees in business with majors in Public Administration and Journalism and post graduate degrees in Public Relations and Information Technology. He has a Certificate from MIT in IOT-Business Implications and Opportunities.



PANELLIST

PHILIP BROWNE

Managing Director, Autorola Australia



Biography

Philip started his career in vehicle remarketing with Fowles Auction Group in 1985 and was appointed Managing Director of Autorola in 2011.

He has been privileged to work with State, Federal and Local Government fleets across Australia. While working with fleet and listening to their particular fleet ambitions, he has introduced many of the processes and products that enhance resale values and are still used today, e.g., online auction including simulcast auctions, upstream selling, advanced remarketing as a greener process and now electric vehicle battery testing to enhance their resale values.

Autorola is Australia's only Carbon Neutral remarketing provider and leads the way in remarketing innovation.



KEYNOTE SPEAKER

HELENE BUSENGDA

Project Co-ordinator Analysis and Advisory Services, Norwegian EV Association



The Norwegian EV Experience

Norway is the world leader when it comes to EV adoption, where a remarkable 8 out of 10 new car purchases are fully electric. Currently, over 22 percent of the nation's passenger car fleet is electrified. Why are people choosing EVs, what has the Norwegian government done and what do the EV drivers think about owning and driving an EV? In this presentation, Helene Busengdal will explain how this transition has happened, and what experiences and learnings it brings.

Biography

Helene is a Project Co-Ordinator in the Department of Analysis and Advisory Services in the Norwegian EV Association where she has been working for three years.

She has been the Norwegian EV Associations representative in several national and international research and policy projects, part of the Program Committee for the annual international conference the Nordic EV Summit, as well as responsible for both administration, analysis and presentation of the Association's key surveys. She has a master's degree in political science from the University of Oslo.



KEYNOTE SPEAKER

EMMA CHAPLIN

Chief Executive Officer, Battery Stewardship Council



Towards Net Zero Fleet Management: Unlocking the Value in Battery Stewardship

This presentation explores the safety and environmental benefits of sustainable fleet transition. Focused on the strategic importance of responsible battery stewardship, the talk presents a roadmap for the transition and looks at some of the challenges for achieving net zero as fleet stewards. It illustrates how circularity in battery stewardship not only reduces environmental impacts but also future proofs fleet operations. B-cycle looks forward to working together to explore what fleet stewardship could look like and how best to achieve a net-zero future in fleet management.

Biography

As CEO of the Battery Stewardship Council Libby has led the charge to establish B-cycle, Australia's national battery stewardship scheme. The model is a unique approach that has the capacity to rapidly increase battery collection rates in this country. For the past 10 years, Libby has specialised in electronics and battery stewardship, working in the US, Canada and South Korea for clients such as the Green Electronics Council, the US EPA, the International Sustainable Development Foundation, and numerous electronic-waste recyclers. Libby has a strong focus on facilitating product stewardship at the national level by understanding the impact of life cycle dynamics on achieving responsible end-of-life outcomes.



WORKSHOP KEYNOTE / PANELLIST

GRAHAM CREE

Graham Cree, Corporate Manager - Government, BMW Australia



Biography

With 20 years' corporate and retail experience across the automotive sector, Graham has been with BMW Group Australia for over 6 years, and responsible for government business nationally for 4 years.

As Corporate Manager – Government for BMW Group Australia, Graham's focus is on developing specialised mobility solutions with key government partners, and providing the ongoing support that enables the growth a diverse range of fleets need to evolve.

Prior to BMW Group Australia, Graham led sales and customer retention operations at BMW and Toyota / Lexus dealerships in Sydney.



KEYNOTE SPEAKER / PANELLIST

KIRSTEN CORSON

Co-Founder / Executive Director, Zilch



Learnings from New Zealand

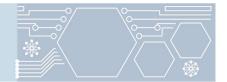
The EV landscape has changed a lot in New Zealand over the last year with circa 20% of new cars being sold now are electric. Kirsten will give an overview of the trends and challenges businesses are seeing as they electrify their fleet.

Biography

Kirsten is a co-founder and director of Zilch which supports businesses to decarbonise their mobility and also Deputy Chair of Drive Electric which is an industry group driving EV uptake.

Previous roles include Co-founder and Board Chair of Carbn, a provider of green fleet consulting and Sustainable Fleet Finance, a green fleet finance company.

Outside of work she's a keen hockey and tennis player, gardener and Board Chair of Totara Hospice.



PANELLIST

WADE FAN Co-Founder / Executive Director, Zilch



Biography

Wade has been in the automotive industry for over a decade, having previously worked for Jaguar, Land Rover and Mercedes Benz. He has over 20 years' experiences in relationship management.

Wade's entire career evolved around providing the best business solution for his customers.



KEYNOTE SPEAKER

ROSS DE RANGO

Head of Energy and Infrastructure, Electric Vehicle Council (EVC)



The Revolution in Fuel

Australia burns about \$50 billion per year in petrol and diesel in road transport. This will shift to generation and consumption of about \$20 billion per year in electricity, requiring the generation of about 40% more electrical energy than we make and use today. The savings, and the required infrastructure build out, are at the nation-building scale.

Timing of when the vehicles charge will matter. The greenest and cheapest electricity will be in the middle of the day. Getting the vehicles charging at the 'right' time will have a massive influence on environmental and commercial outcomes.

A sharp focus on driver needs will be key to a successful transition. Depending on the vehicle and the circumstances, charging will need to be enabled at home, at work, and in public places. 1% of the on-road fleet has transitioned so far. This presentation will take a look at what's coming.

Biography

Ross De Rango is the Electric Vehicle Council's Head of Energy and Infrastructure. Ross is a robotics engineer by background, and has spent the last 6 years getting involved wherever the standards, codes and regulations relating to the electrical infrastructure supporting EVs in Australia are being considered. Ross has been closely involved in the development of recently announced NCC minimum requirements for buildings in Australia in relation to EV readiness, and in work preparing the energy system for the wide scale adoption of EVs.



CHRIS FORBES General Manager – Fleet, Kia Australia



Who Likes Mushrooms...?

Kia's push to include more recycled and natural products in the production of our motor vehicles has seen some big advances in reducing our carbon footprint in conjunction with outside the box thinking. Kia is proud to be a major partner of The Ocean Cleanup, a global not-for-profit organisation that is dedicated to clean up our waterways. Boyan Slat, a young Dutch inventor and entrepreneur is the founder of The Ocean Cleanup - an ingenious venture he devised after making plastics floating in the ocean the subject of a high school project. Kia's partnership enables us to use recycled plastics in our vehicles, with the new EV9 having 34 kilograms of recycled material in each car. Apart from recycled materials from the ocean, our engineers are now working on developing interiors of vehicles from mycelium or the root material from which mushrooms sprout!

Biography

With over 25 years' experience in vehicles sales, financing and remarketing - most recently coming up to 14 years at Kia Australia, the General Manager – Fleet at Kia Australia has seen the automotive landscape change dramatically. Whilst the push to lower cost of ownership has always been a key factor for Fleet Managers, the introduction of EVs and with them, their numerous advantages have brought about positive change. Chris and his dedicated team have developed the knowledge to help others in their decision making processes and are excited to work with all levels of Government across Australia to assist their transition to LEVs and BEVs.



BENJAMIN GREIG

Program Director - Future Fuels / Major Projects, JET Charge



Biography

Benjamin Greig (Ben) is a Chartered Project Professional (ChPP - APM UK, Engineers Aust), Certified Practicing Project Director – (CPPD - AIPM) Registered PM (AIPM -24272), Experienced and Formally Qualified in Construction & Business Management, Chartered Electrical Engineering Technologist and certified in Mechanical and Civil Engineering (NER – Engineers Aust) with National and International experience across a wide range of Multi-Million / Billion-dollar heavy industries and clientele from Private and Government sectors. Long history in, Power Generation and Renewables Generation, large scale battery, UG and Surface mining and Paper mills.

Ben has been involved is all aspects and levels of EV Charging with JET Charge for over 2 years which includes the designs & installation. The current role sees Ben working directly and closely with the Victorian, New South Wales and ACT Government Infrastructure managers, Defence, and Major private entities such as Engie, Goodman, Engie, Vicinity and Woolworths as well as many national Bus, mining and heavy Fleet vehicle providers.



JULIAN GURNEY Director of Sales – Buses and Engines, Scania



Scania's Road Trip Tales for the Transition to Zero Emission Transport

Scania's presentation will focus on the current battery electric technology and additional safety systems it has employed (or are in the pipeline) to ensure a smooth and seamless transition from diesel to electric powered vehicles for both Freight (local and interstate) and Public Transport whilst keeping our most vulnerable road users safe.

Biography

Julian began his time at Scania in Retail Bus Sales before departing to gain further industry experience in vehicle finance. In returning to Scania he was instrumental in growing the Bus and Engine division, and as a result attained the leadership of the Bus and Engine teams, managing retail and government bus sales as well as leading the Marine and Industrial Engines team.

Julian is passionate about overseeing Scania Australia's transition to Zero Emission Public Transport and the reduction of the CO2 footprint for the benefit of future generations.



WORKSHOP FACILITATOR

MACE HARTLEY

Executive Director, Australasian Fleet Management Association



Biography

With almost 40 years' commercial experience spanning retail automotive, general insurance and fleet management, Mace has been the Executive Director of the Australasian Fleet Management Association (AfMA) for the past 8 years. Mace is an accountant by trade and held CFO, General Management and National Sales roles throughout his career.

Mace is a strong advocate for new and emerging technologies which goes hand in glove for his passion for people development. During his time with AfMA, he worked with Swinburne University to develop a Diploma of Leadership & Management contextualised for the fleet and automotive industries, in 2021 launched AfMA's Personal Develop Series assisting people to become the best versions of themselves and in 2022 launched AfMA's first mentoring program.

AfMA will soon launch an Industry Development Program, specifically designed to support organisations with succession planning. It aims to empower the forthcoming generation of fleet managers, providing them with knowledge and a strong network, preparing them to step into the shoes of our industries seasoned professionals.



PHILIP IANNUNZIO

Senior Manager, Energy Projects & Carbon Policy, Toyota Australia



Toyota Australia's Energy Activities

The presentation will cover Toyota's globally-adopted multi-Directional Strategy and what this means for the Customer, along with some insights into what Toyota's R&D team are working on and how is Toyota tapping into non traditional Value Chain opportunities.

Biography

Philip is Senior Manager, Energy Projects & Carbon Policy for Toyota Australia.

Philip has worked in the mobility Industry for over 40 years, commencing with Toyota in South Australia in 1982.Throughout this time, Philip has taken on a vast array of roles across Sales & Marketing, Franchise Development, Transformational Management, Regional Management (SA & NT) & National Fleet sales. All these roles strengthened Philip's strategic thinking, business acumen and the ability to make the right decisions at the right time, all key attributes for the current Energy (H2) role.

Having an extensive knowledge of Fleet through his role as Senior Manager, National Fleet and the strong relationships built in that role provides a wide network of Customers across Governments and large industries that can be accessed to support the development of the Hydrogen Ecosystem in Australia.Through these relationships several projects have already developed across Fuel Cell product placement, Fuel Cell integration and infrastructure investment.

Philip's primary focus has been to not only increase stakeholder engagement but also the awareness and education of the vast array of opportunities a Hydrogen society can deliver both locally & globally.



PROFESSOR MAHDI JALILI EV Living Lab, STEM College, RMIT University



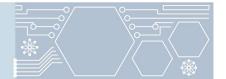
Charging Electric Fleet of Local Governments

Embracing sustainability and efficiency, 'Fleet Electrification for Local Government' explores the transformative journey toward electric vehicle adoption in municipal fleets. This presentation navigates the unique challenges and opportunities faced by local governments in transitioning from traditional to electric fleets. From financial considerations and infrastructure development to the integration of charging solutions, the discussion delves into the strategic planning essential for successful electrification.

Case studies showcase real-world implementations, emphasising the environmental impact, economic benefits, and improved community engagement. With a focus on tailored solutions for both urban and regional contexts, the presentation aims to equip local government officials with insights to make informed decisions, fostering a greener, more sustainable future for public fleets.

Biography

Mahdi Jalili received a Ph.D. degree in computer and communications sciences from the Swiss Federal Institute of Technology Lausanne, Lausanne, Switzerland, in 2008. He is currently a Professor of AI and Electrical Engineering at the School of Engineering, RMIT University, Melbourne, VIC, Australia. He was the Australian Research Council DECRA Fellowship and RMIT Vice-Chancellor Research Fellowship. He is the Founder and Director of RMIT Electric Vehicle Living Lab to develop EV-grid integration technologies in collaboration with partner industry members. His current research interests include complex systems, machine learning, AI and their applications in sustainable energy systems.



LAWRENCE JAMES

Chief Engineer & Development Officer, Waste Management NZ Limited



Biography

Lawrence James is Chief Engineer & Development Officer for Waste Management's Engineering, Research and Development division. He was promoted into this role in March 2023.

A senior civil engineering construction specialist, Lawrence provides technical direction to Waste Management NZ in terms of civil, environmental, mechanical and electrical engineering for research and development projects. Lawrence manages national development, ongoing maintenance and continuity plans and future growth requirements.

Lawrence has over 30 years' experience in the construction industry, with at least half of that in landfill construction and fleet management. An expert in consultation, planning, design review, tender and construction management (implementation), Lawrence has managed teams across multi-disciplined projects, ranging from bulk earthworks, reinforced concrete structures, water/wastewater, bridges, and roading to landfill development. He has a degree in civil engineering and is a chartered member of Engineering New Zealand.



HANNA JOHANSSON

Director of Business Transformation, Scania



Scania's Road Trip Tales for the Transition to Zero Emission Transport

Scania's presentation will focus on the current battery electric technology and additional safety systems it has employed (or are in the pipeline) to ensure a smooth and seamless transition from diesel to electric powered vehicles for both Freight (local and interstate) and Public Transport whilst keeping our most vulnerable road users safe.

Biography

Hanna Johannson is an engineer who began her career at Scania in Sweden as a vehicle ergonomist, before leading the modularisation division of R&D. Moving to Scania India, Hanna worked as the Regional Coordinator – Africa, Asia and Oceania for Commercial Operations, and then arrived at Scania Australia in 2019 to take up the role of Business Support Director, responsible for all Pre-Sales activities, Scania Marketing and CRM.

More recently Hanna has taken on the responsibility of a new business units within Scania Australia and now leads the business through the digital and electrification transformation as Director of Business Transformation.



KATE KENNEDY

Unit Manager - Mechanical and Fleet Services, Shoalhaven City Council



Biography

Kate Kennedy has 16 years' experience in fleet management across private, leasing, and local government sectors. Currently managing the Mechanical and Fleet Services team at Shoalhaven City Council, she oversees a portfolio comprising 1400 assets, three workshops, and a team of 45 staff.

Kate's focus centres on operational excellence, delivering sustainable and fit for purpose solutions, and ensuring safety within the dynamic world of fleet operations.



ANNA MARTINIS

Principal – Electric Fleets Programs Office of Energy and Climate Change, NSW Treasury





This presentation explores the lessons learnt and the policy insights from fleet electrification in NSW. It leverages the work NSW Government is undertaking in both transitioning its own 12,000 passenger vehicles fleet and in supporting other NSW corporate fleets. It also includes some insights on future trends.

Biography

Anna is a sustainability practitioner specialising in energy management and transport decarbonisation. Anna has supported the development and implementation of energy efficiency and renewable projects both in Europe and Australia. In late 2019, she joined the policy team that developed the first Electric Vehicle policy for NSW. She currently works at the Office of Energy and Climate Change where she leads the fleets electrification programs, including the EV fleets incentive, fleets capacity building initiatives, and support to the electrification of the NSW Government 12,000 passenger vehicle fleet.



LAURISSA MIRABELLI

Head of PR & Communications, Polestar



Polestar – EVs: A scalable climate solution

There is a reason why the future is electric.

It's not just about addressing tailpipe emissions today, it's about the many and varied benefits that come with increased EV uptake tomorrow.

The ability to address greenhouse gas emissions throughout the supply chain, manufacture, and end-of-life of EVs is one such benefit.

As Australia decarbonises, new industries, new jobs, and new opportunities will emerge.

Are there challenges? Yes. But governments understand they have an important role to play in the transition, and planning must start now.

Biography

Laurissa Mirabelli is Head of PR and Communications at Polestar Australia and is a passionate sustainability advocate. As part of her role, Laurissa oversees all internal and external communication for Polestar including stakeholder engagement and public affairs.

Prior to her tenue at Polestar, Laurissa held positions with some of the world's most iconic automotive brands including Mazda, BMW and Volvo, and has consulted to Stellantis, Nissan, Shell, Michelin, and Bosch.



NIGEL MULLER

Executive Manager, Training & TACC, Victorian Automotive Chamber of Commerce (VACC)



Training to Support an Emerging Electric Vehicle Fleet

As consumers transition to electric vehicles, so will industry's need to upskill to meet this demand. Training Providers will be required to provide different levels of training to suit the variance in experience and capability within the industry. Training must promote safety and support the transition to alternative fuels, especially as industry faces a growing skills shortage as the aging workforce moves to retirement. How will this be achieved? And how can we encourage the industry to train?

Biography

Nigel Muller is VACC's Executive Manager for Training and TACC, managing VACC's Group Training Organisation, its Skills Development Centre (SDC), Project Department and Tasmanian operations. The VACC is an employer organisation representing the interests of the automotive industry and its members are predominantly small business employers numbering in excess of 5,000 across Victoria and Tasmania.

Nigel's areas of responsibility include Tasmanian operations and managing the multi-award winning Group Training Organisation that employs over 550 apprentices and trainees across Victoria and Tasmania. He also managers the Skills Development Centre which provides specialised training to technicians and managers across the automotive sector. The SDC's projects area is currently implementing a project from the State Governments Innovation Fund supporting Women in Non-Traditional Trades.

Nigel has over 35 years' experience in the automotive industry, 15 of those in Vocational Education, the remaining in other various management roles in the automotive sector including running his own automotive family business.

Nigel sits on sector committees at State and National levels representing industry on training and educational matters. Nigel is an Australian VET alumni member.



JODI MUTTON

Senior Fleet Coordinator, Department of Energy, Environment and Climate Action



Transitioning To a Digital World of Fleet

The journey that the former Department of Jobs, Precincts and Regions (DJPR) went on from making the decision to investigate telematics to the final vehicle having telematics installed. This included what solutions are available to replace paper based logsheets and a non-flexible Lotus Notes Vehicle booking system, that would provide the dept with a system to meet its fleet requirements.

Biography

Jodi Mutton is the Senior Fleet Coordinator in the Department of Energy Environment and Climate Action (DEECA), having recently transferred over from the Department of Jobs, Skills, Industry and Regions (DJSIR) as part of the MoG in 2022. She is based in regional Victoria at the Tatura DEECA office in the Goulburn Valley, 2 hours north of Melbourne.

Her journey to becoming a Senior Fleet Coordinator, was not a traditional one. Started with paying invoices and administration support in 2001, her roles have varied until her transition to fleet in 2012. Jodi's car knowledge was very scarce, despite being married to a qualified diesel mechanic and her experience with dealing with fleet was nil. Eleven years later, the acronyms ZEV and ICE are not foreign no longer foreign.

The fleet journey continues, with many exciting opportunities to come, transition to EVs and working better, smarter in this current climate a key focus for Jodi.



SHARON O'NEILL

Category Manager - Group Supply Chain, Ventia



Biography

As a whole-of-life fleet management expert, over the past four decades Sharon has built a reputation across the automotive industry covering retail, finance, remarketing, fleet management, and procurement.

As we move into the world of hybrid and electric vehicles, Sharon's passion includes helping stakeholders address the challenges their organisations face. From demonstrating ROI to driver education and safety, Sharon's attitude is all about figuring out how to make it work and staying ahead of the continuously changing landscape.

With experience in organisations including The University of Sydney, Toyota Financial Services and Insurance Australia Group, her current role at infrastructure services company Ventia sees her influence the implementation of new fleet requirements across 4,000+ assets in Australia and New Zealand.

Sharon is on the board of the Australasian Fleet Management Association, having been a member of the association for almost 30 years, and she is also the NSW Chapter Committee chair.



ROBERT PEPPER

Automotive Journalist & Consultant



EVs: towing and offroad

EVs are working well as roadcars, but how effective is electric power for towing and offroad applications? Robert will cover the pros and cons, backed up with data and real-world experience.

Biography

Robert Pepper is an independent automotive journalist specialising in 4x4s, camping, towing, fast cars and tech. Robert's mission is to make these high-risk activities safer through education informed by his own experience, as well as a commitment to inclusivity. He has written four books and hundreds of articles for outlets in Australia and around the world, and designed and delivered driver training courses in all aspects of offroading, towing and car control. In order to maintain independence Robert's current outlet is his own <u>YouTube channel</u> and <u>website</u>.



ANTHONY POCI

Head of Fleet, Government, Corporate & Rental, Cox Automotive Australia



Remarketing EVs and What You Need to Know

As fleets across the board transition to lower-emission electrified vehicles, they will naturally need to take into account any impacts relating to their eventual disposal and journey through remarketing channels.

Cox Automotive and its brands including Manheim are uniquely positioned to provide key insights into trends around used EV sales and residual values, specifically the challenges around battery health diagnostics and the impact it has on consumer confidence.

Our global footprint, including major remarketing operations across North America and Europe, means we have highly relevant data specific to fleet EV adoption and disposal as well as insights into EV adoption and used EV sales.

Our informative session is an opportunity for Fleet Managers to understand local used EV trends and benefit from our global insights from markets which are well ahead of Australia in their fleet EV adoption journey. To ensure you are better placed to understand the impacts of EV remarketing trends and used EV learnings, don't miss this insightful presentation

Biography

With over 13 years industry experience, Anthony has worked several verticals within the Cox Automotive business. Commencing his career in the OEM, Anthony spent four years managing the vehicle rectification and disposal process for several local and global brands such as GM Holden, Mitsubishi, Mercedes-Benz and VW and truly understands the importance these functions have in remarketing solutions. Anthony then transitioned to a role in Salvage managing a number of insurance relationships including Suncorp insurance sell over 50,000 damaged vehicles p/a. Anthony's most pivotal successes in this role include creating the National Motorcycle Auction, the first of its kind in the auction industry. In 2018, Anthony was elevated to the position of General Manager Victoria/Tasmania responsible for sales and operations at Manheim's head office facility in Altona North. In 2022, Anthony commenced his most recent role in the Fleet and Rental segment with a focus on optimising customer experiences and bringing the power of Cox Automotive to customers.



MELISSA QUAH

Head of Customer Solutions, LBM Fleet



Transitioning To a Digital World of Fleet

An insightful and practical session about one organisation's journey to enhancing their fleet management systems and transitioning to a digital world of fleet. This session will cover the before and after states, project and change management involved and outcomes for users and staff.

Biography

Melissa is the Head of Customer Solutions at LBM Fleet, an all-inone, cloud-based, fleet management SaaS business working with organisations to reduce costs, improve driver safety and optimise fleet use. With a background in HR and finance, she brings a breadth of experience in project management, in particular in helping organisations adopt and successfully implement best-inclass technology.

Over the last 10 years she has introduced a range of organisations, their staff and their management to cloud-based systems for managing employee benefits and more recently has thrown herself into the world of fleet management – bringing a fresh perspective to this industry, determined to make the complex simple and most importantly focusing on the people management aspects in fleet.



TIM RAMAGES

Senior Trainer & Assessor, The Australian Driving Institute



Engaging and Educating People on the Journey to Zero Emissions

Join Tim Ramages, Senior Instructor from the Australian Driving Institute as he shares his experience in the process of engaging and educating people through the delivery of targeted EV education programs.

Learn how Australian Driving Institutes' experience in it's collaboration with SAFA has supported South Australia's Electric Vehicle Action Plan and how the implementation of further education programs for like-minded fleets can support the journey to zero emission Australia wide.

Sharing examples of how training has influenced and increased awareness of EV, Tim will take you on the journey of how dispelling myths, increasing user confidence and minimising resistance can have a direct impact on the general EV Market.

Tim will also highlight the importance of how the consultation with the fleet manager role and their experience in implementing EV's into a fleet will have a direct correlation to driver education programs in the future.

Biography

Tim is a highly competent and experienced driver trainer with a strong passion for the industry. His expertise includes accredited and non-accredited training including motor vehicle, 4WD, ATV's and electric vehicle awareness.

Tim has been working at The Australian Driving Institute for the past 4 years and is a highly regarded team member. Tim played a key role in developing and implementing the highly successful Non-emerg DRIVE program inconjunction with SAAS (South Australian Ambulance Service).

Prior to joining ADI Tim was a learner driver trainer for 14 years and still holds his MVDI licence.

The Australian Driving Institute (ADI) is a national organisation servicing the needs of a diverse range of industries and client groups across all regions of Australia. With people like Tim in our team we remain one of Australia's most trusted providers of driver training and education services.



SATINDER SAHOTA

Director Fleet Services, Transport Canberra and City Services



Biography

With over 15 years of dedicated service in Transport Canberra and City Services Directorate, Satinder is a seasoned Fleet Manager with a proven track record of excellence in overseeing large-scale operations. His expertise lies in the efficient management of diverse fleets, with a specialisation in light commercial, agricultural, plant and heavy commercial vehicles. Satinder has been instrumental with the introduction of electric vehicles into the organisation's diverse fleet since 2012.

Throughout his career, Satinder has consistently demonstrated a keen understanding of the intricacies of fleet management, ensuring optimal performance, safety, and regulatory compliance. His commitment to implementing best practices has resulted in streamlined operations and significant cost savings for the organisations he's had the privilege to work with.

One of his key strengths is the ability to leverage cutting-edge technology to enhance fleet efficiency. Satinder has successfully implemented advanced telematics systems, predictive maintenance strategies, and data analytics tools to monitor and optimise vehicle performance. This proactive approach not only extends the lifespan of the fleet but also minimises downtime and enhances overall operational productivity.



BEN SELWYN Director, Fifth Quadrant



The Road Ahead: Navigating Change in Public Sector Fleets

Fleet Managers are facing an increasingly challenging working environment, with new technologies driving significant transformation in all aspects of fleet operations. In this presentation, Ben will explore the impact of these challenges on public sector fleets, and the actions they are taking in response.

Biography

Ben leads the Fifth Quadrant automotive practice, advising leading OEMs, aftermarket suppliers, FMOs, and technology providers on how to succeed in an increasingly challenging environment. Ben is also regularly seen at industry events, providing thought leadership and commentary on the evolution of the Australian automotive industry.



CATHERINE SINGH

Senior Fleet Officer, City of Port Phillip



Transforming a Local Government Fleet – a case study

The last two years has shifted City of Port Phillip's fleet considerably into an innovative space.

Council has undertaken a radical transformation to redefine its fleet; with an entire fleet strategy being reinvented to suit key organisational outcomes.

The strategy has amassed positive changes already in a short period of time.

Council's main focus has been to consolidate the fleet for more effective utilisation and introduce electric and hybrid vehicles to reduced carbon emissions.

To align with operational strategy; 'Act and Adapt', Council will be carbon neutral by 2028. Council has developed a new Fleet strategy to redefine fleet management planning and to incorporate several new methods.

Biography

Catherine's fleet experience spans over 11 years in Local Government.

She has undertaken fleet management at City of Whitehorse for nine years and has been employed at the City of Port Phillip, since March 2021.

Catherine holds the following relevant qualifications:

- An industry recognised Fleet Management certification from IPWEA.
- Disruptive Strategy Certification from Harvard Business School online.
- Graduate Certificate in Business Management from Swinburne.
- Lean Six Sigma Continuous Improvement certification.

Her experiences in fleet range from workshop supervision, operations centre oversight and overall asset management methodology.



JITESH SINGH

Head of Fleet, Waste Management NZ Limited



Diesel to Electric Trucks

Head of Fleet Jitesh Singh and Chief Engineer & Development Officer of Waste Management NZ Limited Lawrence James will do a deep dive into Waste Management's truck electrification programme.

Back in 2015 an operational carbon emissions report pointed to Waste Management's diesel collections fleet producing approximately 75% of the company's total carbon emissions. Armed with this data, converting the fleet of over 800 trucks to electric became a priority.

Biography

Jitesh Singh has been involved in the mechanical engineering of large vehicles for 17 years. Today he is Waste Management's Head of Fleet with extensive experience in overseeing the design, build and supply of vehicles for all the company's branches throughout New Zealand.

He is also an innovator, introducing and managing the rollout of the first electric side-loader trucks into this country along with setting up the first electric service and conversion workshop. He assisted Waka Kotahi (then the NZ Transport Agency) on electric trucks and required standards.

Jitesh's passion is to implement new innovation to improve the safety and efficiency of solid waste, recycling, organic and hazardous waste collection vehicles. He procures trucks and refuse collection units from overseas manufacturers, then manages the builds of the complete vehicles customised to each region and requirements.

Without Jitesh's drive and talents, it is unlikely Waste Management's electrification programme could have progressed as quickly as it has.

Today Waste Management has 32 electric trucks across the country, with 50 planned to be on the roads by the end of 2023. Jitesh and his team are also keen to share their knowledge with other businesses, holding regular tours of the Electric Vehicle Innovation Hub, where the conversions happen, to show what is possible.

In addition, Jitesh oversees the approximately 50-90 trucks that are built each year as part of Waste Management's annual fleet replacement programme.



PAUL SOR

National Asset Manager, Australian Red Cross



Practical Learnings Mobilising an EV Pilot

Australian Red Cross Society mobilised a modest pilot of EV vehicles in different locations in Australia. Over the past year and a half some practical learnings have emerged along with some interesting and funny anecdotes. The Fleet team have worked with suppliers and clients to manage the mobilisation and create a successful environment for all involved.

This presentation presents those practical findings including:

- Tips on how best to engage with drivers for a successful experience
- Charging infrastructure, hidden costs and traps
- Maximising carbon reduction through the right mix of cars

Biography

Prior to joining Australian Red Cross Society, Paul has held a number of roles including Accountant, Sales Representative, Marketing, Procurement for organisations such as Kraft Foods, Jenny Criag, and Medibank Private. Paul Sor has worked with the Australian Red Cross Society for 10 years in a variety of roles, including having responsibility for the national vehicle fleet. During the period managing fleet he undertook a wholesale transformation of the nearly 500 vehicles under management at the time which led to being awarded AfMA Fleet Manager of the year in 2020. Calling himself a "Specialist Generalist," Paul worked with the Fleet Team at Red Cross supervising an Electric Vehicle Pilo. This undertaking provided valuable lessons. Paul continues to share the knowledge gained during this pilot.



GREG SPOTTS

Director, Seattle Department of Transportation (SDOT)



Right Size, Then Electrify

In this presentation, Greg Spotts, Director of Seattle's Department of Transportation (Washington State, USA), addresses the pressing need to innovate fleet equipment choices amidst growing concerns about carbon emissions, air pollution, and bike/pedestrian safety. Drawing from his extensive experience in fleet management, Spotts shares real-world examples from Seattle and his tenure as Chief Sustainability Officer at Los Angeles Bureau of Street Services.

Aligned with Seattle Mayor Bruce Harrell's 2022 Transportation and Climate Justice Executive Order, Seattle is conducting 4-6 pilot programs in 2023-2024 to advance fleet electrification and reduce greenhouse gases. These initiatives involve deploying cutting-edge green technologies for vital services like cleaning protected bike lanes and constructing asphalt/concrete street elements, while enhancing safety for vulnerable travelers including people walking, rolling, and biking.

This session offers attendees a unique opportunity to learn about Seattle's recent progress and gain valuable insights to advance their agency's climate, safety, and sustainability goals.

Biography

Greg Spotts joined the Seattle Department of Transportation as Director in September 2022, after a 14-year career at the City of Los Angeles. Greg is passionate about co-creating projects with communities to help Seattle become more walkable, bike-able, transit friendly, safer, greener and climate resilient.

During his first nine months at SDOT, Greg participated in more than 100 listening tours: walking, biking and riding transit with Seattleites to see what's working and what needs improvement. On arriving at SDOT, Greg directed staff to conduct a rigorous review of the Vision Zero program which was published in February 2023, along with five early momentum actions to improve safety on Seattle streets.

A champion of public sector innovation throughout his career, Greg has articulated a new vision for SDOT's large fleet of vehicles: "right-size, then electrify." A top priority for Greg is invest in underserved communities while implementing the strategies in SDOT's first-of-itskind Transportation Equity Framework; this equity focus led to SDOT providing 10,000 free transit cards to residents of Seattle Public Housing in early 2023. Greg has a political science degree from Yale and a Masters in Public Policy from UCLA.



EMMA SUTCLIFFE Project Director, EV FireSafe



EV Fires - What Fleet Managers Need To Know

Why do EVs catch fire & how do fleet managers keep their charging sites & drivers safer? In this session, EV FireSafe Director Emma Sutcliffe will look at the stats, steps & strategies around electric vehicle fires & an important conversation - what do we need to learn to successfully adapt to a world of electrified transport & how quickly can we there?

Funded by the Australian Department of Defence and now referenced by a global network of experts, EV manufacturers & emergency agencies, EV FireSafe provides data-driven learnings that enhance the safety of everyone managing incidents involving electric vehicles, with a focus on those occurring at EV charging hubs.

View EV FireSafe's research at <u>evfiresafe.com</u> View EV fire training at <u>evfiresafe.business</u>

Biography

Emma leads EV FireSafe's strategic direction. Her experience as an electric vehicle charging infrastructure professional & volunteer firefighter inspired the project.

Emma is an operational fire-fighter with experience in lithium-ion batteries fires &, along with her team, is working globally with fire & emergency agencies, & private clients in the airports, shipping, automotive & military sectors.



WORKSHOP KEYNOTE / PANELLIST

TIM WASHINGTON

Chief Executive Officer, JET Charge



Biography

Tim Washington is the CEO and co-founder of JET Charge, Australia's largest EV charging technology business. Tim was also the co-founder of Chargefox, now the country's largest EV charging network. Tim is also the Chair of the Australian Electric Vehicle Council, Australia's peak body for the EV industry.



TONY WEBER

Chief Executive, Federal Chamber of Automotive Industries



The Transition to a Green Fleet

Key points:

- Delivery of a Federally led Fuel Efficiency Standard that is right for Australia
- Consumers fleet, business and private must be brought on the journey
- The availability of vehicles in the market that meet consumer needs and wants
- Importance of the price point for zero and low emission vehicles, in the context of current economic conditions

Biography

Tony Weber is the Chief Executive of the Federal Chamber of Automotive Industries. Prior to this position, Tony worked in the Industry Department for 15 years. Within the Industry Department he worked in the Innovation, Small Business, Manufacturing and Industry Policy areas. He previously worked in the Commonwealth Treasury in roles focusing on superannuation, taxation and Commonwealth-State relations. He has formal qualifications in economics and public administration.



KAREN WHITEHOUSE

Co-Founder & Director, Fleetonomics



Optimising Your Transition to Net Zero

Your fleet transition roadmap to net zero will not look the same as anybody else's. Undoubtedly you will have shared problem statements however the solutions need to be 100% unique and mapped to your specific operating landscape to ensure your transition is sustainable.

Transitioning your fleet to electric is likely to require investment, ensuring that you are transitioning the right type of vehicle, the right number of vehicles and in the right location is critical in ensuring you are not over investing and spending money where it is not needed – An optimised transition!

We will talk you through some key questions you will need to ask and provide some easy solutions as to how these can be solved.

Biography

Karen is partner and co-founder of CATCH Commercial Partners alongside Melvin Worth, a consultancy focused on delivering value for its clients through improved commercial outcomes and more recently, a software-based services company focused specifically on accelerating sustainable fleet decarbonisation outcomes.



MELVIN WORTH

Co-Founder & Director, Fleetonomics



Optimising Your Transition to Net Zero

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Biography

Passionate about delivering sustainable outcomes to organisations with complex projects with his business partner and co-founder Karen Whitehouse, CATCH Commercial Partners was established in 2020 and along with sister company Fleetonomics, their most recent venture with one core focus – delivering practical and sustainable outcomes for fleet owners.

CATCH Commercial is an All of Government accredited Consultancy with extensive experience in delivering Fleet Optimisation and Transition Services across a magnitude of sectors including sustainable energy; emergency, incident and civil response; healthcare; and both state sector agencies and local government.

Melvin brings a fresh approach to every client engagement and his enthusiasm and humour injects fun ensuring everyone feels involved and listened to.

More broadly, Melvin has over 23 years' experience delivering results through his client centric, consultative and strategic approach to business. Through effective stakeholder engagement, partnership management and innovation, he drives commercial value to both internal and external stakeholders

