

NATIONAL PUBLIC SECTOR FLEET MANAGERS' CONFERENCE

FLEETS IN TRANSITION TO NET ZERO - sharing the journey

Moonee Valley Racing Club - 28-29 November 2023



Partnership Opportunities

Location:

Moonee Valley
Racing Club
Melbourne VIC

Contact:

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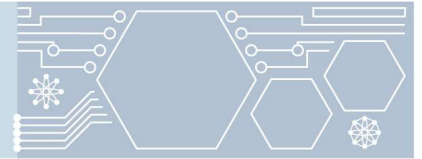
www.npsfmc.com

Hosted By:

VicFleet

Supported by the Fleet Management Business Improvement Group (FMBIG) which comprises all Australian Commonwealth, State and Territory Government Fleet Managers who meet periodically for knowledge sharing, benchmarking and networking.

Management Solutions (QLD) Pty Ltd
npsfmc@managementsolutions.net.au

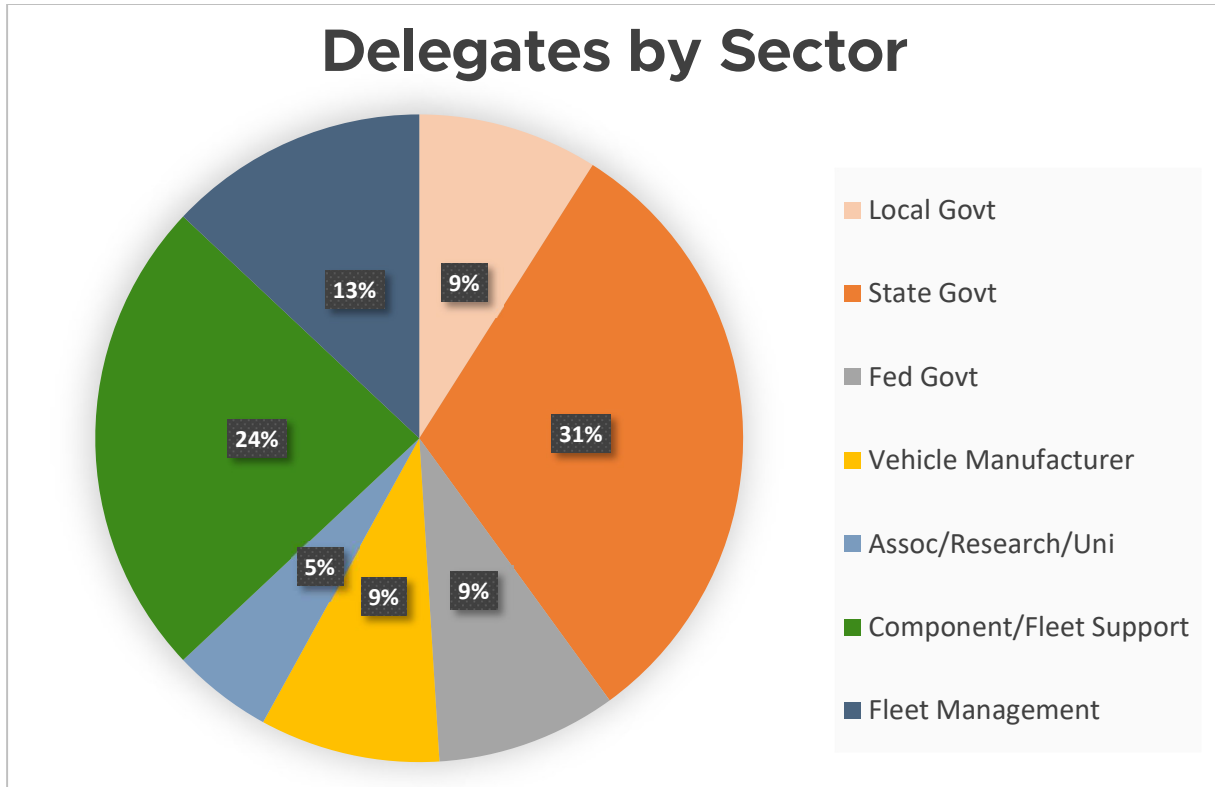
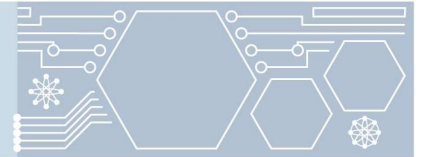


Who is the Fleet Management Business Group (FMBIG)?

The National Public Sector Fleet Managers' Conference (NPSFMC) is an annual initiative of the Fleet Management Business Improvement Group (FMBIG) which comprises all Australian Commonwealth (1), State (6) and Territory (2) Government Fleet Managers who meet periodically for knowledge sharing, benchmarking and networking. FMBIG members have acted as initiators and negotiators with vehicle manufacturers, importers, dealerships, vehicle disposal agents and key industry stakeholders such as ANCAP regarding minimum safety standards for public sector vehicle fleets. FMBIG members have been innovative leaders in safety, environmental, social and financial initiatives relating to all aspects of fleet management and the NPSFMC is the mechanism for sharing this knowledge with all levels of government.

National Public Sector Fleet Managers' Conference

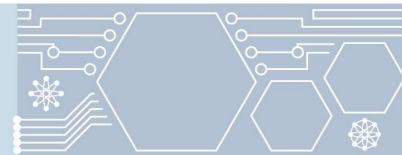
The National Fleet Managers' Conference brings together the Commonwealth, State, Territory and Local Government Fleet Managers together in one place to hold key meetings and to stage an event focusing on standards, policy, issues, opportunities, and partnerships in fleet management. Importantly, the Conference also focuses on the future – trends, emerging technology and changing patterns around mobility. The conference includes local government fleet managers and suppliers. Fleets across passenger vehicles, 4WD, police vehicles and yellow fleet are included. The delegation is made up of government representatives and government funded research and policy organisations.



Delegates by Sector represented at NPSFMC 2022

Join Us

The National Public Sector Fleet Managers Conference (NPSFMC) is returning to Melbourne on 28 and 29 November 2023 and kicks off on the evening of 27 November with a networking cocktail event. The NPSFMC allows suppliers and industry experts from around the country to engage with Federal, State and Local Government Fleet Managers regarding industry trends, public sector fleet management policy and the future of fleet management. The conference runs over 2 days, offering content rich and stimulating topics, interactive panels, specialised workshops and Q&A sessions.



Conference Theme

Fleets Transiting to Net Zero - sharing the journey

This year the NPSFMC focuses on the many changes and disruptions that fleet managers will face as they head towards Net Zero. It will cover:

- Transition to EVs
- Alternative fuel technologies
- EV commercial and heavy vehicles
- Geo-political influences on fleet management
- Risk management related to cyber attacks and the grey fleet
- Implications of the National Electric Vehicle Strategy
- Connected fleets
- Charging networks
- Vehicle safety
- The greening of fleets - both EV and ICE

In addition to this primary theme, the conference will also focus on immediate issues facing fleet managers and emerging trends:

- Ongoing supply chain issues
- Acquisition and disposal delays
- Telematics
- Specialised vehicle components and builds
- Trends in police and emergency vehicles
- Best practice fleet management
- FBT (Fringe Benefits Tax) implications of adopting EVs
- Training and capacity building
- Indirect implications of transitioning to EVs
- Maintenance, roadside assistance and end-of-life management

Host, Date and Location

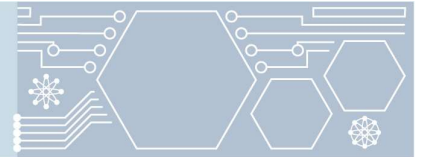
The NPSFMC is the most effective way to network with public sector fleet managers from across Australia. The 2023 Conference will be hosted by VicFleet in Melbourne and is being held at the iconic Moonee Valley Racing Club.

Host: VicFleet (www.buyingfor.vic.gov.au/VicFleet)

Date: 28-29 November 2023 (and kicks off on the evening of 27 November with a networking cocktail event).

Location: Moonee Valley Racing Club, Feehan Ave, Moonee Ponds, Melbourne

Web: www.npsfmc.com



Getting Involved in the National Public Sector Fleet Managers' Conference

The annual conference is a national event and brings together the key public sector officials involved in fleet planning, acquisition, management, maintenance, connectivity and disposal. The conference moves from state to state each year and all jurisdictions are represented. As a stakeholder in the fleet management industry, you can register to attend the conference and obtain a content-rich update on the diverse range of issues under the theme: Fleets in Transition to Net Zero – sharing the journey.

The conference has a rich program of speakers and there are significant opportunities to engage with the delegates through a dedicated Expo Hall where all meals and teas are served. Informal seating areas and continuous tea and coffee is served for catch-up, side meetings. There are a limited number of opportunities to host key elements of the Conference and Expo.

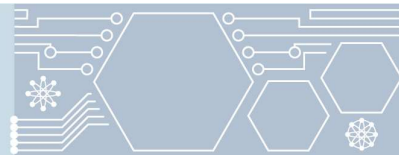
Networking, Partnering, Supporting and Exhibiting

The public sector manages the largest vehicle fleet in Australia. There is an enormous array of products and services that power and maintain this fleet. As we transition to Net Zero more and more non-traditional skills are being brought into fleet management. Take the opportunity to present your business to fleet managers across the nation's public sector and promote your products and services and network with this influential group.

From delegate surveys in recent years, the conference program and networking opportunities rate equally as the main reason for attending the Conference. In 2022, 61.5% of the delegates nominated both the networking opportunities and program as the most important aspects of the Conference.

Support of the Conference ensures that these attributes are retained. Partnerships also support as many public sector fleet managers as possible to attend through keeping registration and networking event costs to a minimum.

The program below outlines the full range of partnership opportunities at the National Public Sector Fleet Managers' Conference.



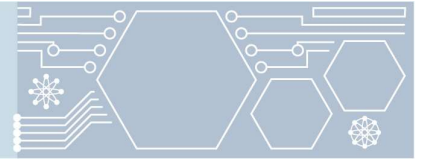
Partnership Opportunities

Major Partner – \$9,000 and over

Partner - \$5,000 and over

Supporter – up to \$4,999

PROGRAM SUPPORT		
Major Partner - Conference Host Day 1 (one partner only)	Tue 28 Nov	SOLD OUT!
Major Partner - Conference Host Day 2 (half day, one partner only)	Wed 29 Nov	SOLD OUT!
Major Partner - Conference Program (One partner only)	Tue 28 & Wed 29 Nov	SOLD OUT!
Major Partner - International Keynote Support	Tue 28 or Wed 29 Nov	SOLD OUT!
Partner - MC Host	Tue 28 & Wed 29 Nov	\$6,500 +GST
Partner - Specialised Workshop Support Day 2 (3 opportunities)	Wed 29 Nov	NEARLY SOLD OUT!
Partner - National Keynote Support (multiple opportunities)	Tue 28 & Wed 29 Nov	SOLD OUT!
Supporter - Conference Support Partner (multiple opportunities)	Tue 28 & Wed 29 Nov	\$4,500+GST
NETWORKING		
Major Partner - Pre-conference Networking Event (One partner only)	Mon 27 Nov evening	SOLD OUT!
Major Partner - Conference Dinner Networking Event (One partner only)	Tues 28 Nov evening	SOLD OUT!
Partner - Happy Hour, Day 1	Tue 28 Nov	\$3,500 +GST
Partner - Happy Hour, Day 2	Wed 29 Nov	\$2,500 +GST
DELEGATE SERVICES		
Partner - Coffee Cart Host	Tue 28 & Wed 29 Nov	SOLD OUT!
Partner - Juice Bar Host	Tue 28 & Wed 29 Nov	\$5,500 +GST
Partner - Delegate Parking Host	Tue 28 & Wed 29 Nov	\$6,500 +GST
EXPO		
Vehicle Exhibitor Premium	Mon 27, Tue 28, Wed 29 Nov	\$6,750 +GST
Vehicle Exhibitor Standard	Mon 27, Tue 28, Wed 29 Nov	\$5,750 +GST
Expo Booth Exhibitor	Mon 27, Tue 28, Wed 29 Nov	\$5,000 +GST
Innovative Product Showcase	Tue 28 Nov	\$2,500 +GST



Program Support

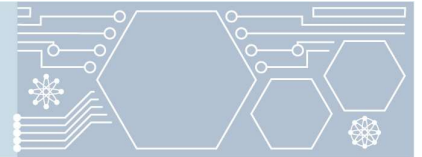
Major Partner - Conference Host - Day 1
Tuesday 28 November
EXCLUSIVE PARTNERSHIP OPPORTUNITY

SOLD OUT!

The first day of the conference will pursue ambitious and stimulating agendas. The day will feature International and National Keynote speakers, panel sessions and innovative new products. Delegates are encouraged to participate and there are numerous Q&A sessions. Your organisation has the opportunity to support the event and promote your organisation.

The Host – Day 1 Package includes:

- Cost of morning tea, lunch and afternoon tea for delegates (supplied by Moonee Valley Racing Club)
- Morning session commencement welcome and keynote address related to the conference theme – Day 1
- Organisation's banner prominently displayed at the conference plenary room and Expo Hall
- Organisation logo on plenary room partner banner (size based on level of support)
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint partner recognition during breaks and at the beginning and end of sessions
- 3 complimentary conference registrations, including the networking events
- 2 invitations to a special networking breakfast for Major Partners of the Conference with FMBIG members
- 2 print/gift items at the trade partner collateral tables



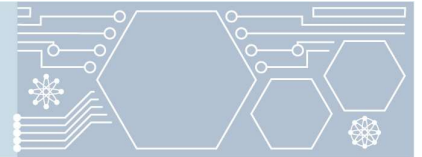
Major Partner - Conference Host - Day 2
Wednesday 29 November
EXCLUSIVE PARTNERSHIP OPPORTUNITY

SOLD OUT!

The second day of the conference will continue pursue ambitious and stimulating agendas. This half-day program will feature International and National Keynote Speakers, a panel session and innovative new products. Delegates are encouraged to participate and there are Q&A sessions. Your organisation has the opportunity to support the event and promote your organisation.

The Conference Host – Day 2 Package includes:

- Cost of morning tea, lunch for delegates
- Morning session commencement welcome and keynote address related to the conference theme – Day 1
- Organisation's banner prominently displayed at the conference plenary room and Expo Hall
- Organisation logo on plenary room partner banner (size based on level of support)
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint partner recognition during breaks and at the beginning and end of sessions
- 2 complimentary conference registrations, including the networking events
- 2 invitations to a special networking breakfast for Major Partners of the Conference with FMBIG members
- 2 print/gift items at the trade partner collateral tables



Major Partner - Conference Program
Tuesday 28 November & Wednesday 29 November
EXCLUSIVE PARTNERSHIP OPPORTUNITY

SOLD OUT!

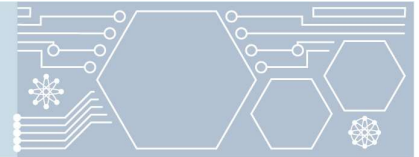
In recognition of its vital importance, the Major Partner of the Conference Program is investing in the quality of the speakers and the capacity to explore and develop the conference theme.

In these turbulent times when Australia is dealing with issues common across the states and territories, it is vital that an international and national perspective is brought to the conference floor. The successful Partner will be recognised for their contribution to the program, bringing greater depth and relevance to the conference.

The Major Partner of the Conference Program is a premium opportunity available to just **one** organisation.

The Major Partner of the Conference Program package includes:

- Recognition as the Principal Partner of the Conference Program
- An address to delegates, based on the conference theme, during the event.
- 1 complimentary booth or vehicle display spot in the Expo Hall
- Organisation's banner prominently displayed at the conference plenary room and Expo Hall
- Organisation's logo on plenary room partner banner (size based on level of support)
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint partner recognition during breaks and at the beginning and end of sessions
- 2 complimentary conference registrations, including the networking events
- 2 invitations to a special networking breakfast for Major Partners of the Conference with FMBIG members
- 2 print/gift items at the trade partner collateral tables
- Recognition (through logo and MC statement) as the Principal Partner of the Conference Program



Major Partner - International Keynote Support
Tuesday 28 November or Wednesday 29 November
MULTIPLE OPPORTUNITIES

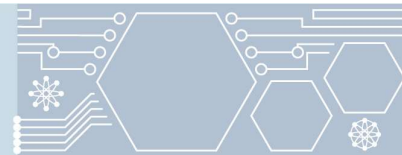
SOLD OUT!

From post-conference surveys, the quality of keynote speakers is a critical consideration for delegates in deciding whether to attend the conference. This year will see the stepping up of International Keynote Speakers.

Supporting an International Keynote Speaker enables your organisation to show support for the event as well as promote your organisation directly to delegates. Benefits of supporting an International Keynote Speaker include:

- Recognition (through logo and MC statement) as an International Keynote Supporter
- Opportunity to announce the Keynote Speaker to the delegation
- A private meeting between the supported speaker and the Major Partner's delegates
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint partner recognition during breaks and at the beginning and end of sessions
- Organisation's banner prominently displayed at the conference plenary room
- Organisation logo on plenary room partner banner (size based on level of support)
- 2 complimentary conference registrations, including the networking events
- 2 invitations to a special networking breakfast for Major Partners of the Conference with FMBIG members
- 1 print/gift item at the trade partner collateral tables

Note: the selection of the International Keynote speaker is the responsibility of the Conference Convenor.

**Partner - MC Host****Tuesday 28 November & Wednesday 29 November****\$6,500+GST****EXCLUSIVE PARTNERSHIP OPPORTUNITY**

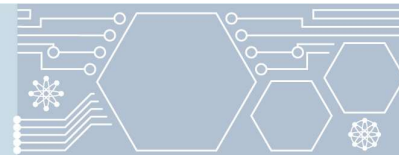
Our professional Master of Ceremonies, John Boland brings an extraordinary depth of knowledge and understanding of the industry to the event. He knows how to get the most out of speakers and to ensure delegates have a chance to contribute to discussions. He ensures the smooth and timely running of the event. Support of the MC is a valuable contribution and an opportunity to profile your organisation. The MC Partner package provides a range of benefits including:

- Acknowledgement by MC during Conference
- Organisation's banner prominently displayed at the conference plenary room and Trade Room
- Organisation logo on plenary room partner banner (size based on level of support)
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint partner recognition during breaks and at the beginning and end of sessions
- 1 complimentary conference registration, including the networking events
- 1 print/gift item at the trade partner collateral tables

Partner - Specialised Workshop - Day 2**\$5,500+GST****Wednesday 29 November****THREE OPPORTUNITIES****NEARLY SOLD OUT!**

The afternoon of the second day of the conference will pursue ambitious and stimulating agendas through specialised workshops. This will enable specific topics around emergency services fleets, regional fleets going green, telemetry and capacity building to be explored in fine detail. The workshops will be professionally chaired and will include significant interactive sessions to maximise the 'sharing the journey' elements of the conference theme. As a partner in one of the workshops your organisation receives:

- Workshop session commencement welcome and opening address
- Afternoon tea served to participants
- Organisation's banner prominently displayed at the conference plenary room, workshop room and Expo Hall
- Organisation logo on plenary room partner banner (size based on level of support)
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint partner recognition during breaks and at the beginning and end of sessions
- 1 complimentary conference registration, including the networking events
- 1 print/gift items at the trade partner collateral tables



Partner - National Keynote Support
Tuesday 28 November & Wednesday 29 November
MULTIPLE OPPORTUNITIES

SOLD OUT!

From post-conference surveys, the quality of keynote speakers is a critical consideration for delegates in deciding whether to attend the conference.

Partnering a National Keynote Speaker enables your organisation to show support for the event as well as promote your organisation directly to delegates. Benefits of supporting include:

- Recognition (through logo and MC statement) as a National Keynote Partner
- Opportunity to announce the Keynote Speaker to the delegation
- A private meeting between the supported speaker and the Partner's delegates
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint partner recognition during breaks and at the beginning and end of sessions
- Organisation's banner prominently displayed at the conference plenary room
- Organisation logo on plenary room partner banner (size based on level of support)
- 1 complimentary conference registration, including the networking events
- 1 print/gift item at the trade partner collateral tables

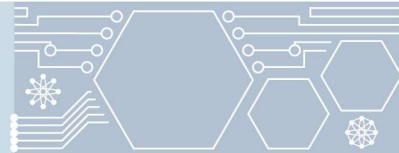
Note: the selection of the National Keynote speaker is the responsibility of the Conference Convenor.

Supporter – Conference
Tuesday 28 November & Wednesday 29 November
MULTIPLE OPPORTUNITIES

\$4,500+GST

An important way of contributing to the quality of the conference program as well as promoting your organisation directly to delegates. Benefits of being a Supporter of the conference include:

- Organisation's banner prominently displayed in the conference foyer
- Organisation logo on plenary room partner banner (size based on level of support)
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint partner recognition during breaks and at the beginning and end of sessions
- 1 complimentary conference registration, including the networking events
- 1 print/gift item at the trade partner collateral tables



Networking

**Major Partner - Pre-Conference Networking Event
Monday Evening 27 November
EXCLUSIVE PARTNERSHIP OPPORTUNITY**

SOLD OUT!

In recognition of the vital importance of the networking program, the Partner of the Pre-Conference Networking Event contributes a fixed cost towards the staging of the event.

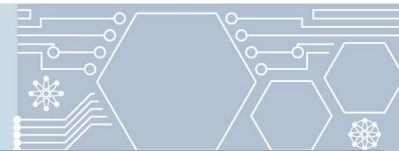
The Partner (Pre-Conference Networking Event) package is an option available to just **one** organisation. It is an opportunity to engage with delegates in a more relaxed setting.

The Pre-Conference Networking Event sets the pace for the entire conference and provides the partner the opportunity to meet with existing and potential clients and colleagues in a relaxed and informal setting.

The Partner (Pre-Conference Networking Event) includes:

- Naming rights over the Pre-Conference Networking Event
- Short welcome to guests at the function and a presentation within the conference program
- 1 complimentary booth or vehicle display spot in the Expo Hall
- Organisation's banner prominently displayed at the conference plenary room and Expo Hall
- Organisation logo on plenary room partner banner (size based on level of support)
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint Partner recognition during breaks and at the beginning and end of sessions
- 2 complimentary conference registrations, including the networking events
- 2 invitations to a special networking breakfast for Major Partners of the Conference with FMBIG members
- 2 print/gift items at the trade partner collateral tables
- Recognition (through logo and MC statement) as Partner

Note: The Pre-Conference Networking Event will be undertaken at the Moonee Valley Racing Club. The supporter of the event will not be responsible for staging or catering costs beyond those included in the partnership package.



**Major Partner - Conference Dinner
Networking Event
Tuesday Evening 28 November
EXCLUSIVE PARTNERSHIP OPPORTUNITY**

SOLD OUT!

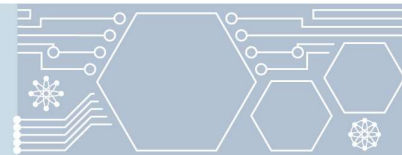
The Major Partner Conference Dinner Networking Event package is a premium opportunity available to just **one** organisation. It is an opportunity to contribute to the fixed costs of staging of the event and engage with delegates from all three tiers of Government, the not-for-profit sector and industry colleagues in a relaxed networking event mid-conference.

The Conference Dinner Networking Event at the mid-point of the conference builds on the networking that has been achieved pre-conference and after the first day of the event.

The Major Partner Conference Dinner Networking Event includes:

- Naming rights over the Conference Dinner Networking Event
- Short welcome address to guests at the function
- Keynote address, based on the conference theme, within the conference program
- 2 complimentary booths or vehicle display spots in the Expo Hall
- 2 invitations to a special networking breakfast for Major Partners of the Conference with FMBIG members
- Organisation's banner prominently displayed at the conference plenary room and Expo Hall
- Organisation logo on plenary room partner banner (size based on level of support)
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint partner recognition during breaks and at the beginning and end of sessions
- 4 complimentary conference registrations, including the networking events
- 2 invitations to a special networking breakfast for Major Partners of the Conference with FMBIG members
- 2 print/gift items at the trade partner collateral tables

Note: The Conference Dinner Networking Event is being staged at the Moonee Valley Racing Club. There is an option for the Major Partner to take full responsibility for staging the event and to meet all costs associated with transport, staging, catering and entertainment costs. Under this scenario the Major Partner may select a venue of their choosing. In order to make the dinner an inclusive event, strong preference will be given to organisations that offer to host all delegates to the Dinner. Organisations wishing to take up the full support of the Conference Dinner should contact the Secretariat for more information.



Partner - Happy Hour - Day 1*

Networking Event

\$3,500+GST

Tuesday afternoon 28 November

EXCLUSIVE PARTNERSHIP OPPORTUNITY

The Partner (Happy Hour Day 1 Networking) is a key opportunity available to just **one** organisation. Engage with delegates in an informal networking event at the end of the day.

The Partner (Happy Hour Day 1 Networking) includes:

- Naming rights over the Networking Event and a short welcome address to guests
- Organisation's banner prominently displayed at the conference plenary room and Expo Hall
- Organisation logo on plenary room partner banner (size based on level of support)
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint partner recognition during breaks and end of sessions
- 1 complimentary conference registration, including the networking events
- 1 print/gift items at the trade partner collateral tables

Note: The Partner Happy Hour Day 1 Networking Event is undertaken at the Expo Hall at the Moonee Valley Racing Club. The Partner will be responsible for any catering costs (beverages of the Partner's choice and any food). It is estimated that some 200 delegates will attend.

Partner - Happy Hour - Day 2*

Networking Event

\$2,500+GST

Wednesday afternoon 29 November

EXCLUSIVE PARTNERSHIP OPPORTUNITY

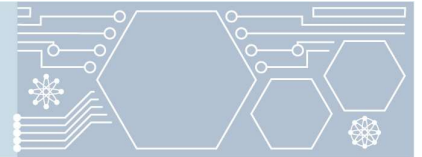
The Partner (Happy Hour Day 2 Networking) is a key opportunity available to just **one** organisation. Engage with delegates in an informal networking event at the end of the day.

The Partner (Happy Hour Day 2 Networking) includes:

- Naming rights over the Networking Event and a short welcome address to guests
- Organisation's banner prominently displayed at the conference plenary room and Expo Hall
- Organisation logo on plenary room partner banner (size based on level of support)
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint partner recognition during breaks and end of sessions
- 1 complimentary conference registration, including the networking events
- 1 print/gift items at the trade partner collateral tables

Note: The Partner Happy Hour Day 2 Networking Event is undertaken at the Expo Hall at the Moonee Valley Racing Club. Delegates attending the Happy Hour will be the participants of the three specialised workshops. The host will be responsible for any catering costs (beverages of their choice and any food). It is estimated that some 100 delegates will attend.

Organisations can support both Happy Hours for \$5,000+GST



Delegate Services

Partner - Conference Coffee Cart
28 November & 29 November
ONE ONLY

SOLD OUT!

Nothing impresses delegates more than freshly brewed quality coffee. There is an opportunity to host a coffee cart within the Expo Hall for delegates arriving early and throughout the two-day event and to promote your organisation.

The Conference Coffee Cart Package includes:

- Organisation's banner prominently displayed at the Coffee Cart in the Expo Hall
- Organisation logo on plenary room partner banner (size based on level of support)
- Logo included in rolling PowerPoint partner recognition during breaks and at the beginning and end of sessions
- 1 complimentary conference registration, including the networking events
- 1 print/gift items at the trade partner collateral tables
- Logo and company link in Conference e-Program and NPSFMC website

Consumables associated with the coffee cart (coffee, milk, cups) are not included in the partnership benefits. There are opportunities to extend this support to a café and lounge area at additional cost based on the area required and seating etc. Price on application.

Partner - Conference Juice Bar
28 November & 29 November
ONE ONLY

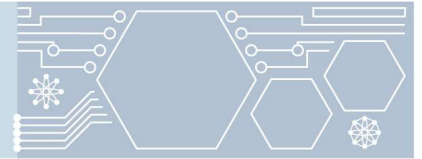
\$5,500+GST

There is an opportunity to host a juice bar within the Expo Hall for delegates throughout the two days of the event. Brand the area to promote your organisation. You will be provided with booth space for the bar.

The package includes:

- 3x2m display space (does not include furniture)
- Logo in Conference e-Program and NPSFMC website
- 1 complimentary conference registration, including networking events
- 2 print/gift items at the trade partner collateral tables

Consumables associated with the juices (juice, cups) are not included in the host benefits. There are opportunities to extend this support to a café and lounge area at additional cost based on the area required and seating etc. Price on application.



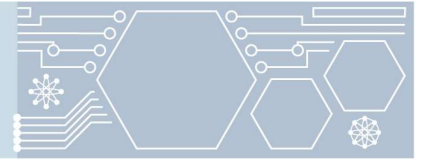
Partner - Delegate Car Parking

Tuesday 28 November & Wednesday 29 November

\$6,500+GST

Hosting delegate parking at Moonee Valley Racecourse to provide delegates with the convenience of free parking right at the venue. The package includes:

- Organisation's banner prominently displayed at the carpark entry (banner supplied by Partner)
- 3x2m booth in the Expo Hall area
- Organisation logo on plenary room partner banner (size based on level of support)
- Logo and company link in Conference e-Program and NPSFMC website
- Logo included in rolling PowerPoint partner recognition during breaks and at the beginning and end of sessions
- 2 complimentary conference registrations, including the networking events
- 1 print/gift items at the trade partner collateral tables



Expo

NEARLY SOLD OUT!

Vehicle Exhibitor – Premium
Mon 27, Tue 28 & Wed 29 November
LIMITED OPPORTUNITIES

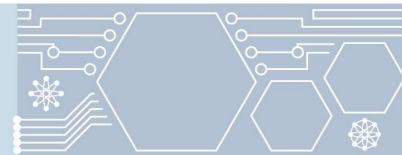
\$6,750+GST

The premium exhibition space provides more prominent placement in the Expo Hall and a large footprint of 7x5m. A popular exhibitor opportunity that gives manufacturers the chance to showcase their vehicles in a more elaborate setting and within a premium location. Benefits of taking out a Premium Vehicle Exhibition space include:

- Single vehicle spot (7x5m) located in the Expo Hall
- Logo in Conference Program and NPSFMC website
- 2 complimentary conference registrations, including the networking events

Notes: Vehicles will be required to bump in on **Monday 27 November prior to 5pm**. Requirements for special lighting or other display options will be quoted on a case-by-case basis. Due to the extensive grounds of Moonee Valley Racecourse Vehicle Exhibitors may be able to arrange vehicle test drives for delegates by arrangement and at an additional cost. Large yellow fleet vehicles (taller than 2.4m and wider 2.1m) will be displayed on the level below the main Expo Room. The Yellow Fleet area will be supported with catering stations.

There is a very limited number of high visibility larger vehicle display areas that are available. Speak to the Strategic Partnerships Director Raine Davies about these opportunities.



Vehicle Exhibitor – Standard
Mon 27, Tue 28 & Wed 29 November
LIMITED OPPORTUNITIES

\$5,750+GST

NEARLY SOLD OUT!

A very popular exhibitor opportunity that gives manufacturers the chance to showcase their latest models to delegates. This package is a low-cost opportunity with a big reward. Benefits of taking out a Vehicle exhibit include:

- Single vehicle spot (6x3m) located in the Expo room
- Logo in Conference Program and NPSFMC website
- 2 complimentary conference registrations, including the Networking events

Note: Vehicles will be required to bump in on **Monday 27 November prior to 5pm**. Requirements for special lighting or other display options will be quoted on a case-by-case basis. Due to the extensive grounds of Moonee Valley Racecourse Vehicle Exhibitors may be able to arrange vehicle test drives for delegates by arrangement and at an additional cost. Large yellow fleet vehicles (taller than 2.4m and wider 2.1m) will be displayed on the level below the main Expo Room. The Yellow Fleet area will be supported with catering stations.

Expo Booth Exhibitors –
Mon 27, Tue 28 & Wed 29 November

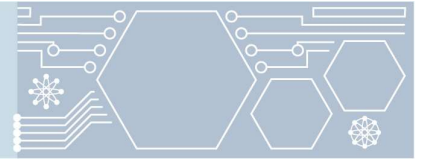
\$5,000+GST

NEARLY SOLD OUT!

With Local, State and Federal Government Fleet Managers in attendance, a booth in the Expo room provides you with the best opportunity to showcase your organisation. It also provides you the opportunity to network with attendees throughout the conference – prior and after sessions, meal and tea breaks. Benefits of taking out an Expo Room booth include:

- 3x2m Expo booth with B&W fascia and basic lighting (supply, set up and pack down included)
- Organisation's logo in Expo room exhibitor's banner
- Logo and company link in Conference e-Program and NPSFMC website
- 2 complimentary conference registrations, including the networking events

Note: Expo Booth Partners are responsible for organising and paying for the installation and removal of displays and furniture within the expo booth.



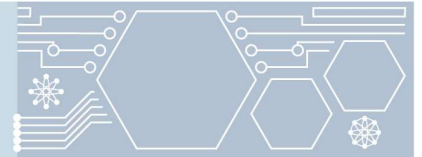
**Innovative Product Showcase –
Tuesday 28 November
FOUR PLACES ONLY**

\$2,500+GST

The concept of the showcase is to set aside a session on Day 1 to allow trade displayers (who apply for this optional presentation) to apply to make a 5-minute presentation on products that demonstrate true innovation and breakthrough technology. Up to 4 products will be featured. The products must demonstrate innovation and application to fleet management prior to acceptance into the program.

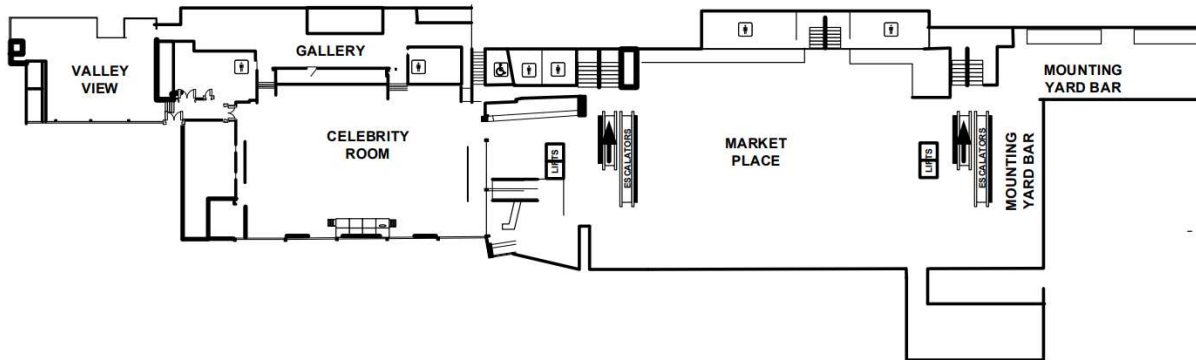
Additional benefits of presenting in the Innovative Product Showcase include:

- Logo and company link in Conference e-Program and NPSFMC website
- 1 print/gift items at the trade exhibitor collateral tables



Conference Floor Plan

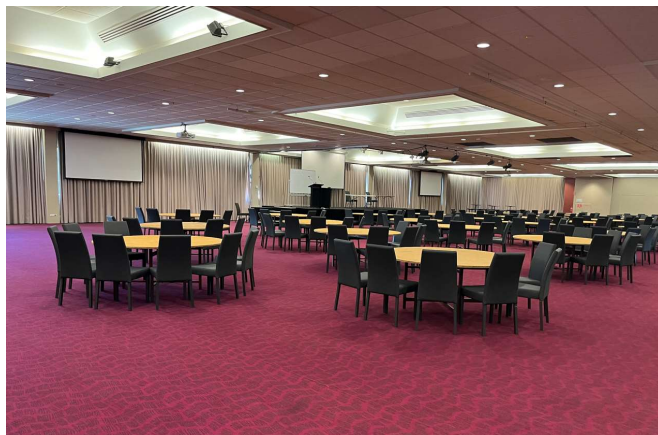
Moonee Valley Racing Club, Feehan Ave, Moonee Ponds, Melbourne VIC

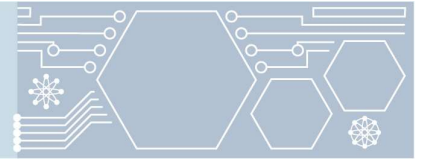


Preliminary Level 1 configuration

Celebrity Room – Plenary and Expo Hall

Mounting Yard Bar – Workshop spaces





Accommodation

Conference delegates will need to organise their own accommodation. There are numerous options for overnight accommodation close to the Moonee Valley Racing Club, however, because this is a busy precinct, so you are encouraged to book as soon as possible.

Quest Moonee Valley (4 Stars)

The Sebel Moonee Pond (4 Stars)

Punthill Essendon (4 Stars)

Punthill Essendon North (4 Stars)

Quest Moonee Valley (4 Stars)

7 Feehan Ave, Moonee Ponds VIC 3039

(03) 8325 9500

Located across the road from the Conference Venue



Quest Moonee Valley offers stylish modern accommodation including studios and serviced apartments opposite the Moonee Valley Racecourse.

The following rates are available to NPSFMC delegates -

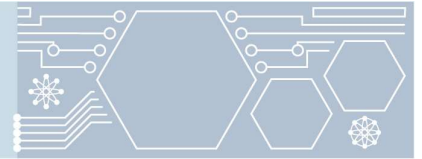
Studio Apartments \$299 per night

The well-appointed Studio is flooded with natural light, and provides a stylish, open-plan space to unwind and relax. Each Studio features a comfortable king-size bed, apartment-controlled air conditioning, modern ensuite bathroom and fully equipped kitchenette. Work desks and high-speed access are also perfect for business travellers.

2 Bedroom Apartments \$499 per night

Two Bedroom Apartments feature a master bedroom with ensuite and LCD TV and a second bedroom that can be configured as a king-size bed or two single beds. The second bathroom contains a shower-over-bath and private laundry facilities.

Unlimited complimentary Wi-Fi is included in all rooms.



Parking is available for \$10 per night per car subject to availability on arrival. Free street parking and metered parking can be found around the property.

There is no restaurant onsite but there is a café located next door – North X North West. Continental breakfast packs available for purchase at reception upon arrival.

To Book

[BOOK at Quest Moonee Valley](#) and use the promo code **NPS** to access the delegate rates listed above.

The Sebel Moonee Pond (4 Stars)

41 Homer St, Moonee Ponds VIC 3039

(03) 8593 9678

700 m, 4 mins drive, 10-min walk to the conference venue



1-2 Bedroom Apartments, each with its own balcony, full kitchen, laundry and plenty of storage space.

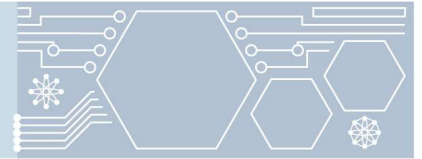
Delegates receive a 15% discount to dine at the onsite restaurant, Saros Bar & Dining – open 3pm. Bookings required between 6pm and 9pm.

Breakfast packs are available for \$12 each can be requested at the time of booking.

Discounted car parking is available at a rate of \$15 per car, per day. Please note, car parking is subject to availability at the time of check-in.

To Book

Book at The Sebel Moonee Pond by emailing hb4g4@accor.com or call +61 3 8593 9678 and quote Management Solutions to receive a pre-paid rate with flexible cancellation and complimentary welcome amenity on arrival.

**Punthill Essendon (4 Stars)**

1142 Mt Alexander Rd, Essendon VIC 3040

(03) 8341 9500

3.5 km, 8 mins drive to the Conference Venue



Studio Apartments offers a comfy queen bed, LCD TV, individually controlled heating and cooling, fast WiFi plus the added perks of a kitchenette with microwave, bar fridge and tea & coffee making facilities. One and Two-Bedroom apartments are also available.

Parking is available at \$20 per space per night. Booking is essential by phone or on the booking engine as an add-on.

Cafés are located close by to the hotel, or Breakfast boxes are available for purchase at reception for guest on the go.

To Book

[Book at Punthill Essendon](#) and quote **NPSFMC2023** to receive a special delegate rate of 10% off the best flexible rate (24-hour cancellation policy).

Punthill Essendon North (4 Stars)

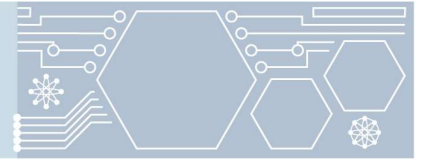
261 Keilor Rd, Essendon VIC 3040

(03) 9955 9880

5 km, 12 mins drive to Conference Venue



Each apartment provides free Wi-Fi, smart TV, air-conditioning, luxurious King bed or two single beds, ample storage space, fully-equipped kitchen, comfortable living spaces, modern bathroom, in-apartment laundry facilities and more.

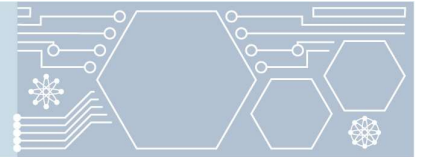


Parking is available at \$35 per space per night. Spaces are limited (only 10 spaces in total) so booking is essential by phone or on the booking engine as an add-on.

Cafés are located close by to the hotel, or Breakfast boxes are available for purchase at reception for guest on the go.

To Book

[Book at Punthill Essendon North](#) and quote **NPSFMC2023** to receive a special delegate rate 10% off the best flexible rate (24-hour cancellation policy).

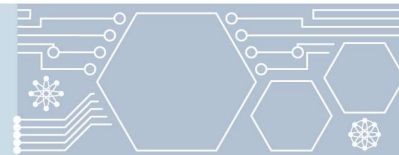


Transport

Train	Taxi / Rideshare (From Airport to venue)
<p>There is no rail link from the airport to the city centre.</p> <p>A direct train from Melbourne CBD's Southern Cross Station to Moonee Valley Railway Station is approximately 30 minutes. The walk from the station to the Moonee Valley Racing Club is 10 minutes.</p>	<p>Taxis are available 24/7 from sheltered ranks located on the ground floor outside T1 and in the T4 Transport Hub.</p> <p>For an estimate on your fare cost, click here. Remember that toll road fees are in addition to any cab fare and are the responsibility of the passenger. A Melbourne Airport access fee of \$4.78 (inc GST) applies to all pick-ups from an airport taxi rank. The fee is included in the taxi fare, and there is no airport charge for drop-off.</p> <p>Outside of peak periods, it is approximately a 20 minute drive from the airport to the Moonee Valley Racing Club.</p> <p>13cabs: 13 22 27</p> <p>Black & White Cabs: 13 22 22</p> <p>Rideshare drivers Pick-up passengers from two locations:</p> <p>Terminals 1,2 & 3 – Lane 3 of the forecourt</p> <p>Terminal 4 - Level 2, inside the Terminal 4 Car Park</p>

Tram

Tram route 59 from Melbourne CBD takes approximately 35 minutes to reach the Moonee Ponds Junction which is 450 metres west of the racecourse. To plan your journey, [click here](#).



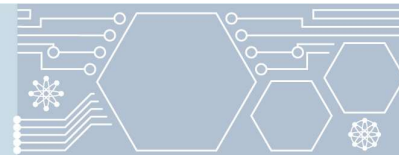
Partnership Support Request Form

Please return the Request Form to npsfmc@managementsolutions.net.au (print, complete, scan or photo). For any questions, please contact Tony Charters at Management Solutions (Qld) Pty Ltd on +61 418 122 025 or complete online at <https://forms.npsfmc.com/packages>

ORGANISATION & CONTACT DETAILS	
Contact name	
Position	
Organisation	
Address	
Business Telephone	
Mobile phone	
Email	

PROGRAM SUPPORT			
Major Partner - Conference Host Day 1 (one only)	Tue 28 Nov	\$14,500 +GST	<input type="checkbox"/>
Major Partner - Conference Host Day 2 (half day, one only)	Wed 29 Nov	\$12,500 +GST	<input type="checkbox"/>
Major Partner - Conference Program (One only)	Tue 28 & Wed 29 Nov	\$9,000 +GST	<input type="checkbox"/>
Major Partner - International Keynote Support	Tue 28 & Wed 29 Nov	\$9,000 +GST	<input type="checkbox"/>
Partner - MC Host	Tue 28 & Wed 29 Nov	\$6,500 +GST	<input type="checkbox"/>
Partner - Specialised Workshop Support Day 2 (3 opportunities)	Wed 29 Nov	\$5,500 +GST	<input type="checkbox"/>
Partner - National Keynote Support (multiple opportunities)	Tue 28 & Wed 29 Nov	\$5,000 +GST	<input type="checkbox"/>
Supporter - Conference Support Partner (multiple opportunities)	Tue 28 & Wed 29 Nov	\$4,500+GST	<input type="checkbox"/>

Partnership Opportunities



NETWORKING			
Major Partner - Pre-conference Networking Event (One only)	Mon 27 Nov evening	\$9,000 +GST	<input type="checkbox"/>
Major Partner - Conference Dinner Networking Event (One only)*	Tues 28 Nov evening	\$12,500 +GST	<input type="checkbox"/>
Partner - Happy Hour, Day 1**	Tue 28 Nov afternoon	\$3,500 +GST	<input type="checkbox"/>
Partner - Happy Hour, Day 2**	Wed 29 Nov afternoon	\$2,500 +GST	<input type="checkbox"/>
DELEGATE SERVICES			
Partner - Coffee Cart Host***	Tue 28 & Wed 29 Nov	\$5,500 +GST	<input type="checkbox"/>
Partner - Juice Bar Host***	Tue 28 & Wed 29 Nov	\$5,500 +GST	<input type="checkbox"/>
Partner - Delegate Parking Host	Tue 28 & Wed 29 Nov	\$6,500 +GST	<input type="checkbox"/>
EXPO			
Vehicle Exhibitor Premium****	Mon 27, Tue 28, Wed 29 Nov	\$6,750 +GST	<input type="checkbox"/>
Vehicle Exhibitor Standard****	Mon 27, Tue 28, Wed 29 Nov	\$5,750 +GST	<input type="checkbox"/>
Expo Booth Exhibitor****	Mon 27, Tue 28, Wed 29 Nov	\$5,000 +GST	<input type="checkbox"/>
Innovative Product Showcase****	Tue 28 Nov	\$2,500 +GST	<input type="checkbox"/>

NOTE

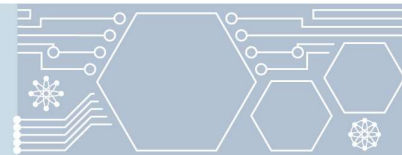
* Support of the Conference Dinner Networking Event are competitive and will be determined by the NPSFM Conference Organising Committee. Partnership applications for these packages should submit an event proposal by **5pm Friday 28 July 2023**. Partners of this category will be responsible for their own event costs. All other categories are on a first come basis.

** Happy Hour Partners are responsible for the cost of any special staging and beverages (selected by Partner) and any food service.

*** Price does not include coffees/juices and consumables or furnishings – environmentally-friendly cups and spoons are to be used

**** By application only, available only to Expo displayers.

***** Vehicle and booth exhibitors may take up additional registrations for their staff stationed at their booth/vehicle display for a discounted rate of \$495 Incl GST (including networking events).



Registration Policies

Delegate Registration

A registration is assigned to a single person. Single registrations cannot be split across multiple delegates. All delegates will be provided with an official conference name tag which will identify the delegate category and access to networking activities. Name tags should be worn at all times.

Cancellation of a registration before **27 October 2023** will result in a 50% refund. Cancellations made after that date are not refundable.

If a registered delegate is unable to attend the conference for any reason they may substitute, by arrangement with Management Solutions (Qld) Pty Ltd, with someone else to attend in their place.

Partners, Supporters and Expo Exhibitors

On receipt of a Partnership, Support or Expo Hall request (the Request) - <https://forms.npsfmc.com/packages>, Management Solutions (Qld) Pty Ltd will confirm the availability of the chosen package in writing and issue a tax invoice for a non-refundable 50% of the Request total, payable within 15 business days of the issuance of the tax invoice.

The Request is ONLY confirmed by Management Solutions (Qld) Pty Ltd on receipt of the 50% deposit payment. Upon receipt of the deposit the organisation's logo will be placed on the Conference website. The balance payable (50%) by the organisation must be received no later than **Friday 29 September 2023**. Payment not received by this date will result in the cancellation of the Request and the Request deposit being forfeited. The forfeited package will then be offered to other interested parties. Applications to withdraw from the Requested package must be in writing to Management Solutions (Qld) Pty Ltd. Applications to withdraw a Request received after **29 September 2023** will not be eligible for a refund.

Disclaimer: The conference details are correct at the time of printing. Changes to the final conference structure, speakers' program, networking events and space allocations may occur due to operational and administration issues or other factors outside the control of the conference organisers.